

Current Leader Board - Average Time in Target Temperature (All Stores)

Leaders as of: **Wed, 06 Oct 2021** (as measured from 60 day base line period ending: Fri Oct 01 2021)

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133 # SDM Managers
5,000 # Stores Measured
480,463 # Cases Measured
0.83% Average Improvement
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SDM Manager	Position	WM Manager	FM Subregion	Current Time in Target %	60 Day Avg %	Improvement Score	Trends (7/30 Day)
Bryan Tims <i>(Insource)</i>	Leader 1	James McAlester	13-2	74.62	74 67.95	3.35 (71.27 → 74.62)	
Andy Willis <i>(Insource)</i>	2	Tommy James	10-12	74.94	78 67.50	3.00 (71.95 → 74.94)	
Eli Arballo <i>(CBRE)</i>	3	Tyler Matejovsky	12-07	73.90	72 67.98	3.00 (70.91 → 73.90)	
Harry Alfonso <i>(Insource)</i>	4	Jeremiah Barrett	10-19	69.37	118 63.46	2.87 (66.50 → 69.37)	
Paul Dominic <i>(Insource)</i>	5	Scott Raye	10-05	73.70	93 66.01	2.86 (70.94 → 73.70)	
Richard Smythe <i>(Insource)</i>	6	Coby Davis	10-02	72.12	97 65.53	2.82 (69.30 → 72.12)	
Skip Cargile <i>(Insource)</i>	7	B.A. Glass	13-5	73.48	70 68.12	2.65 (70.82 → 73.48)	
Jared Livingston <i>(City FM)</i>	8	KC Shiflett	11-02	74.59	86 68.66	2.64 (71.95 → 74.59)	
Peter Bertoncini <i>(Insource)</i>	9	Elston Lewis	14-7	72.41	91 66.07	2.49 (69.92 → 72.41)	
Shane O'Connor <i>(City FM)</i>	10	Stacy Dejesus	11-02	65.66	125 60.23	2.45 (63.21 → 65.66)	
Rick Gaskill <i>(Insource)</i>	11	Joe Loethen	17-10	80.03	14 73.28	2.45 (77.58 → 80.03)	
James Fullmer <i>(Insource)</i>	12	Gabriel Carmona	14-2	81.90	10 74.82	2.44 (79.46 → 81.90)	
Matthew Stanush <i>(Insource)</i>	13	Elmer Lea	14-3	75.66	54 69.22	2.39 (73.26 → 75.66)	
Kurt Nielsen <i>(Insource)</i>	14	John Sessoms	17-9	75.64	58 68.98	2.36 (73.28 → 75.64)	
Joshua Scott <i>(City FM)</i>	15	KC Shiflett	11-02	64.23	138 58.99	2.31 (61.89 → 64.23)	
Emile Peterson <i>(Insource)</i>	16	Elston Lewis	14-5	70.92	101 65.37	2.32 (68.60 → 70.92)	
George Carranza-Leon <i>(CBRE)</i>	17	Randy Dunne	12-13	72.95	88 68.31	2.28 (70.57 → 72.95)	
William Schultz <i>(Insource)</i>	18	Elston Lewis	14-6	74.60	85 68.69	2.28 (72.32 → 74.60)	
Edwin Babcock <i>(Insource)</i>	19	James McAlester	13-1	79.42	15 72.76	2.18 (77.24 → 79.42)	
Cody Richardson <i>(Insource)</i>	20	George Joseph	10-17	73.25	81 68.90	2.13 (71.12 → 73.25)	
Alberto Cortez <i>(Insource)</i>	21	Elmer Lea	14-4	75.05	68 68.19	2.04 (73.01 → 75.05)	
Jason McAlester <i>(Insource)</i>	22	B.A. Glass	13-6	77.15	23 71.88	2.04 (75.12 → 77.15)	
Guy Howell Sr. <i>(Insource)</i>	23	Coby Davis	10-01	74.91	31 69.56	1.99 (72.92 → 74.91)	
Daniel Blish <i>(Insource)</i>	24	Vincent Copcutt	15-3	67.43	127 59.97	1.86 (65.57 → 67.43)	
Gerald Sanderson <i>(City FM)</i>	25	KC Shiflett	11-02	64.95	128 60.05	1.83 (63.11 → 64.95)	
Carl Camacho <i>(CBRE)</i>	26	Randy Dunne	12-11	73.32	83 68.84	1.81 (71.51 → 73.32)	
Timothe Charles <i>(City FM)</i>	27	Stacy Dejesus	11-02	72.53	87 66.65	1.75 (70.78 → 72.53)	
Chuck Mathews <i>(Insource)</i>	28	Roderick Stephens	17-2	72.20	92 66.04	1.73 (70.47 → 72.20)	
Cesar Ramirez <i>(CBRE)</i>	29	Randy Dunne	12-16	68.96	95 65.88	1.70 (67.25 → 68.96)	
Tom Maynard <i>(CBRE)</i>	30	Chris Fuentes	12-25	75.33	48 69.93	1.64 (73.69 → 75.33)	
Clayton Cavitt <i>(Insource)</i>	31	Mike Walker	10-09	81.99	4 78.12	1.58 (80.40 → 81.99)	
Ron Callahan <i>(CBRE)</i>	32	Randy Dunne	12-18	78.00	13 73.30	1.58 (76.42 → 78.00)	
Barb Thurlow <i>(Insource)</i>	33	Gail Holznagel	17-7	72.47	80 67.17	1.55 (70.92 → 72.47)	
Gerald Pate <i>(City FM)</i>	34	KC Shiflett	11-02	69.05	117 63.51	1.54 (67.51 → 69.05)	
Rudy Jabouri <i>(Insource)</i>	35	Elston Lewis	14-8	71.29	104 65.12	1.51 (69.78 → 71.29)	
Wendell Coker <i>(Insource)</i>	36	Eric Gray	13-3	71.65	85 66.89	1.51 (70.15 → 71.65)	
James Price <i>(Insource)</i>	37	Tommy James	10-08	81.44	3 77.59	1.50 (79.94 → 81.44)	
Dave Morrin <i>(CBRE)</i>	38	Randy Dunne	12-12	67.70	111 64.08	1.47 (66.23 → 67.70)	
Dan Collins <i>(Insource)</i>	39	Lance Goforth	10-04	76.27	22 71.92	1.47 (74.80 → 76.27)	
David Grayson <i>(Insource)</i>	40	B.A. Glass	13-4	74.81	43 70.18	1.46 (73.35 → 74.81)	
Bryan Archer <i>(Insource)</i>	41	Kelley Bafford	13-10	75.75	38 70.44	1.44 (74.31 → 75.75)	
Curtis Nelson <i>(Insource)</i>	42	Robert Brainard	17-3	76.45	35 70.96	1.42 (75.03 → 76.45)	
Jonathan Weeden <i>(City FM)</i>	43	KC Shiflett	11-02	68.09	116 63.59	1.39 (66.69 → 68.09)	
James Wheatley <i>(Insource)</i>	44	Joe Loethen	17-11	77.39	10 72.07	1.39 (76.00 → 77.39)	
Joseph Eddy <i>(City FM)</i>	45	Stacy Dejesus	11-02	72.04	75 67.86	1.37 (70.67 → 72.04)	
Rick Marek <i>(Insource)</i>	46	Gary Williams	10-13	75.28	45 70.05	1.35 (73.93 → 75.28)	
Brian Sherman <i>(Insource)</i>	47	David Blair	13-7	83.35	1 79.63	1.26 (82.10 → 83.35)	
Patrick Hutchison <i>(City FM)</i>	48	KC Shiflett	11-02	61.87	131 57.49	1.24 (60.63 → 61.87)	
Tom Hensley <i>(Insource)</i>	49	Mike Walker	10-07	78.21	12 74.25	1.23 (76.97 → 78.21)	
Mary Anderson <i>(CBRE)</i>	50	Chris Fuentes	12-10	66.05	120 63.03	1.23 (64.82 → 66.05)	
Luis Freitas <i>(City FM)</i>	51	Jeff Williams	11-01	69.50	109 64.29	1.20 (68.30 → 69.50)	
Brandon Robinson <i>(Insource)</i>	52	Gabriel Carmona	14-1	76.78	27 71.56	1.17 (75.61 → 76.78)	
Edward Holland <i>(Insource)</i>	53	Sidney Farrar	15-10	66.75	124 61.47	1.17 (65.58 → 66.75)	
Dale Cheek <i>(City FM)</i>	54	Guy Bower	11-02	70.63	90 66.17	1.12 (69.50 → 70.63)	
Malcolm Daniel Johnson <i>(City FM)</i>	55	KC Shiflett	11-02	63.99	128 59.81	1.10 (62.89 → 63.99)	
Gustavo Ortiz <i>(CBRE)</i>	56	Tyler Matejovsky	12-08	73.39	55 69.16	1.08 (72.31 → 73.39)	
Tony Weaver <i>(Insource)</i>	57	Robert Brainard	17-4	73.00	77 67.76	0.98 (72.02 → 73.00)	
Carl Fussell <i>(Insource)</i>	58	Joshua Thaxton	16-15	68.89	106 64.90	0.97 (67.92 → 68.89)	
Joseph Chappell <i>(Insource)</i>	59	Vincent Copcutt	15-4	71.78	89 66.42	0.97 (70.81 → 71.78)	
Andrew Hyatt <i>(CBRE)</i>	60	Chris Fuentes	12-15	74.83	37 70.56	0.94 (73.89 → 74.83)	
Eric Olsen <i>(CBRE)</i>	61	Chris Fuentes	12-22	75.05	41 70.38	0.93 (74.12 → 75.05)	

Efrain Gonzalez (Insurance)	62	▲43	Lance Goforth	10-03	80.04	9	75.16	0.90	(79.14 → 80.04)	▲ / ▲
Phillip Kile (Insurance)	63	—	Gary Dann	10-11	75.43	29	71.27	0.86	(74.58 → 75.43)	▼ / ▲
David Lantrip (Insurance)	64	▲8	Gary Williams	10-14	82.66	3	78.82	0.86	(81.80 → 82.66)	▲ / ▲
Edward York (Insurance)	65	▲9	Jason Robinson	15-8	72.67	79	67.23	0.81	(71.86 → 72.67)	▼ / ▲
Andrew Pendergraft (City FM)	66	▼11	Jeff Williams	11-01	70.20	102	65.18	0.81	(69.39 → 70.20)	▼ / ▲
Steve Terry (City FM)	67	▼17	Stacy Dejesus	11-02	59.60	133	55.11	0.81	(58.39 → 59.60)	▼ / ▲
Louie Guel (CBRE)	68	▼14	Randy Dunne	12-14	74.42	38	71.31	0.79	(73.63 → 74.42)	▼ / ▲
Phillip Heathcott (Insurance)	69	▲6	Jason Robinson	15-7	68.81	114	64.01	0.78	(68.03 → 68.81)	▲ / ▲
Dale Hanna (Insurance)	70	▲3	Michael Rials	10-16	75.06	31	71.15	0.76	(74.29 → 75.06)	▼ / ▲
Dale Brantley (CBRE)	71	▲5	Tyler Matejovsky	12-09	73.71	99	68.97	0.68	(73.03 → 73.71)	▲ / ▲
Efigenio Gutierrez (City FM)	72	▼10	Stacy Dejesus	11-02	65.75	123	61.50	0.65	(65.10 → 65.75)	▼ / ▲
Tom Loftus (CBRE)	73	▲11	Jason Berggren	12-24	71.94	81	67.15	0.61	(71.34 → 71.94)	▼ / ▲
Lon Whitley (Insurance)	74	▲35	George Joseph	10-18	66.34	122	61.83	0.68	(65.77 → 66.34)	▼ / ▲
Troy Sparks (Insurance)	75	▼3	Jared Eslick-Coats	15-2	68.22	119	63.05	0.58	(67.65 → 68.22)	▼ / ▲
Steve Rickabaugh (City FM)	76	▼12	Bill Joram	11-01	74.77	24	71.84	0.53	(74.24 → 74.77)	▼ / ▲
Gary Stokes (Insurance)	77	▲3	Gail Holznagel	17-5	73.97	47	69.84	0.53	(73.44 → 73.97)	▲ / ▲
Justin Ayers (Insurance)	78	—	Tony Steele	15-11	74.58	44	70.10	0.53	(74.05 → 74.58)	▼ / ▲
Justin Sale (City FM)	79	▼13	Guy Bower	11-02	73.99	52	69.53	0.47	(73.52 → 73.99)	▼ / ▲
Stacey Magnusson (Insurance)	80	▼3	Braxton Swanner	15-6	79.73	8	75.19	0.46	(79.28 → 79.73)	▼ / ▲
Daniel Wood (Insurance)	81	▲17	Scott Raye	10-06	75.23	32	71.13	0.46	(74.79 → 75.23)	▼ / ▲
Joseph Rault (Insurance)	82	▼3	Charles Eubank	16-9	69.16	103	65.12	0.41	(68.75 → 69.16)	▼ / ▲
William Bee (Insurance)	83	—	Jason Deibler	18-4	74.15	80	68.91	0.41	(73.74 → 74.15)	▼ / ▲
Gary Hall (City FM)	84	▼11	Bill Joram	11-01	73.80	48	69.83	0.34	(73.47 → 73.80)	▼ / ▲
Robert Anderson (Insurance)	85	▲5	David Blair	13-8	83.07	2	79.60	0.32	(82.75 → 83.07)	▼ / ▲
Andy Hubert (Insurance)	86	▼15	Joshua Thaxton	16-13	69.72	100	65.41	0.30	(69.42 → 69.72)	▼ / ▲
Greg Turano (City FM)	87	▲2	CITYFM-OPEN-WMSDM	11-01	68.25	115	63.75	0.27	(67.98 → 68.25)	▼ / ▲
Eric Ressler (City FM)	88	▼6	Bill Joram	11-01	68.58	119	64.20	0.27	(68.31 → 68.58)	▼ / ▲
Tim Chaffee (Insurance)	89	▼8	Hiram Tucker	16-5	70.78	84	66.89	0.23	(70.55 → 70.78)	▼ / ▲
Brett Foreman (Insurance)	90	▲12	Gail Holznagel	17-6	73.65	42	70.36	0.20	(73.45 → 73.65)	▼ / ▲
Allen Butz (Insurance)	91	▲3	Gary Dann	10-10	75.51	25	71.83	0.18	(75.33 → 75.51)	▼ / ▲
Bradley Stotts (Insurance)	92	—	Derrick Sharp	18-8	74.21	40	70.40	0.17	(74.03 → 74.21)	▼ / ▲
Kenneth Davis (Insurance)	93	▼5	Jared Eslick-Coats	15-1	73.68	50	69.58	0.14	(73.54 → 73.68)	▼ / ▲
John Chase (CBRE)	94	▲3	Chris Fuentes	12-17	74.04	36	71.20	0.10	(73.94 → 74.04)	▲ / ▲
Brian Hoff (Insurance)	95	▼14	Roderick Stephens	17-1	71.80	71	68.03	0.08	(71.72 → 71.80)	▲ / ▲
Christopher Weaver (Insurance)	96	▲5	Braxton Swanner	15-5	80.01	8	76.63	0.06	(79.95 → 80.01)	▼ / ▲
Matt Feigl (CBRE)	97	▲13	Jason Berggren	12-23	71.63	73	67.96	0.06	(71.57 → 71.63)	▼ / ▲
Michael Benfield (City FM)	98	▼3	Guy Bower	11-02	75.77	30	72.02	0.02	(75.76 → 75.77)	▼ / ▲
Zachary Morningstar (City FM)	99	▼6	Jeff Williams	11-01	75.02	18	72.09	0.00	(75.01 → 75.02)	▼ / ▲
Chris Tooker (CBRE)	100	▲11	Chris Fuentes	12-21	73.73	38	70.51	-0.90	(73.74 → 73.73)	▲ / ▲
Timothy Jacobs (City FM)	101	▼5	Guy Bower	11-02	69.07	88	65.50	-0.81	(69.08 → 69.07)	▼ / ▲
Dennis Blagdon (CBRE)	102	▼3	Tim Ellenbecker	12-03	76.20	16	72.68	-0.83	(76.22 → 76.20)	▲ / ▲
David Rader (Insurance)	103	▲1	Derrick Sharp	18-7	75.72	33	71.11	-0.83	(75.75 → 75.72)	▼ / ▲
Michael Crispin (City FM)	104	▼18	CITYFM-OPEN-WMSDM	11-01	68.39	108	64.69	-0.84	(68.43 → 68.39)	▼ / ▲
Jess Lawless (Insurance)	105	▲16	Kelley Bafford	13-11	79.25	7	75.61	-0.94	(79.30 → 79.25)	▼ / ▲
Anthony Funk (City FM)	106	▼21	Stacy Dejesus	11-02	62.80	129	59.56	-0.85	(62.85 → 62.80)	▼ / ▲
Andrew Webster (City FM)	107	▼16	CITYFM-OPEN-WMSDM	11-01	69.53	105	65.09	-0.87	(69.61 → 69.53)	▼ / ▲
Mark Cuppernell (City FM)	108	▲4	Bill Joram	11-01	72.59	57	69.01	-0.13	(72.72 → 72.59)	▼ / ▲
Nelson Pena/Michael Cortes (Sams Club)	109	▲5			65.19	112	64.03	-0.14	(65.33 → 65.19)	▼ / ▲
Tommie Richards (Insurance)	110	▼10	Hiram Tucker	16-10	68.24	107	64.85	-0.34	(68.48 → 68.24)	▼ / ▲
Andrew Hamelin (City FM)	111	▼8	Bill Joram	11-01	72.22	67	68.35	-0.31	(72.53 → 72.22)	▼ / ▲
Frederick Gentry (Insurance)	112	▲12	Tony Steele	15-12	65.56	121	62.80	-0.34	(65.90 → 65.56)	▼ / ▲
Robert Peck (Insurance)	113	▲3	Scottie Starr	18-5	74.06	36	70.61	-0.34	(74.40 → 74.06)	▼ / ▲
William Odom (Insurance)	114	▼7	Rebecca Bradbury	16-14	70.11	88	66.65	-0.35	(70.47 → 70.11)	▼ / ▲
Eric Cook (Insurance)	115	▲7	Rebecca Bradbury	16-8	72.02	64	68.79	-0.38	(72.39 → 72.02)	▼ / ▲
Brandon Black (CBRE)	116	▼10	Tim Ellenbecker	12-02	74.47	34	71.06	-0.41	(74.88 → 74.47)	▼ / ▲
Charles Ray (Insurance)	117	▲2	Elizabeth Wilson	18-1	73.31	49	69.74	-0.42	(73.73 → 73.31)	▼ / ▲
Darryl Moore (Insurance)	118	▲9	Charles Eubank	16-6	71.82	76	67.80	-0.42	(72.25 → 71.82)	▼ / ▲
Steve Watkins (CBRE)	119	▲9	Tim Ellenbecker	12-04	72.94	53	69.37	-0.47	(73.41 → 72.94)	▼ / ▲
Earnest Meade (Insurance)	120	▲3	Jason Deibler	18-3	79.31	11	74.78	-0.48	(79.79 → 79.31)	▼ / ▲
Aaron Crase (Insurance)	121	▼1	Scottie Starr	18-6	69.75	83	67.06	-0.48	(70.24 → 69.75)	▼ / ▲
James Crain (Insurance)	122	▲3	Michael Rials	10-15	68.41	99	65.43	-0.50	(68.90 → 68.41)	▼ / ▲
Joseph Martini (Insurance)	123	▼10	Elizabeth Wilson	18-2	76.47	17	72.20	-0.50	(76.97 → 76.47)	▼ / ▲
Guy Knight (Insurance)	124	▼9	Adam Roark	16-11	72.19	62	68.84	-0.50	(72.69 → 72.19)	▼ / ▲
Christopher Lee Rose (City FM)	125	▼7	Guy Bower	11-02	67.28	113	64.02	-0.61	(67.90 → 67.28)	▼ / ▲
Robert Settle (City FM)	126	▼9	CITYFM-OPEN-WMSDM	11-02	70.16	82	67.14	-0.73	(70.89 → 70.16)	▼ / ▲
Michael Spaetti (City FM)	127	▼1	Guy Bower	11-02	68.02	94	65.92	-0.73	(68.75 → 68.02)	▼ / ▲
Andrew Smith (CBRE)	128	▲2	Jason Berggren	12-20	73.63	36	71.67	-0.87	(74.45 → 73.63)	▲ / ▲
James Stanford (Insurance)	129	▲4	Sidney Farrar	15-9	68.89	88	66.45	-0.90	(69.79 → 68.89)	▼ / ▲
Amy Martin (CBRE)	130	▲2	Jason Berggren	12-04	74.89	21	71.97	-1.30	(76.19 → 74.89)	▼ / ▲
Jonathan Lakey (Insurance)	131	▼2	Adam Roark	16-12	68.41	96	65.75	-1.39	(69.90 → 68.41)	▼ / ▲
Eduardo Silva (City FM)	132	▼24	KC Shiflett	11-02	71.23	56	69.01	-1.68	(72.91 → 71.23)	▼ / ▲
Yaisel Tarrero (City FM)	133	▼2	Stacy Dejesus	11-02	57.26	132	56.34	-1.98	(59.24 → 57.26)	▼ / ▼

