The Academy Way

People and technology help shape tomorrow.
Sales Are in Bloom
12:05 p.m., June 15, 2017, Store 46, Bolivar, Mo.
Laurel Dunlap, department manager, garden center, helps customer Sharyn Campbell find flowers for a planter. For 25 years, Laurel’s been providing exceptional customer service in this department, and it’s paying off. May garden center sales were up $45,000 over last year.
August/September 2017

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Walmart
Academies
Walmart is committed
to having 200 Academies
operating by early next
year. That means one is
coming to a store near
you—with training to
help you succeed.

THIS SYMBOL MEANS THERE’S
MORE CONTENT ONLINE OR AT
Walmartworld.com.

ARTICLE
Learn how you can get a second
medical opinion at no cost.

MONEY
Get quick tips on
reducing debt.

ARTICLE
New to checkout? Read these
cashier tips from a pro.

BE THE FIRST TO KNOW!
Subscribe to our email newsletter
at walmartworld.com/SignUp.

Andrea Vergara
Scores
With Apple Cider Vinegar

Melanie Goodwin, department manager,
meat, Store 2322, Cordova, Tenn.

Scan Master

Make School Nights Easy
With Tamale Casserole

Larry Scruggs Takes Safety
From DC to Football Field

Store 502 Gets Sales With
Its Boat Orders Program

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Excited About VPI!

Being part of “Big VPI Competition!” [June 2017] was a privilege. My team even had a celebration with a cake! We’re excited about VPI every day—in fact, in May we had 79 associates participate. The bottom line is to have fun and challenge your folks.

Kent Jones, store manager, Store 1676, Tell City, Ind. See the story at walmartworld.com/Merchants.
Why I Chose Apple Cider Vinegar

“Bragg’s was being featured everywhere—on Facebook and Google—as something you could use for weight loss. People drink it with apple juice. We couldn’t keep it on the shelves. Making it a VPI just made sense. My manager told me the least-expected items are your hidden gems.”

My VPI Success Story

Bragg Organic Apple Cider Vinegar, 32 oz.

How I Increased Sales
“We ordered 50 cases every two days and featured it in a stack base in Action Alley.”

My Results
March 2016 $31
March 2017 $12,097
Increase 1,356%
Cash Won $125

Scan Master

Melanie helps her department score big with customers and with On-Shelf Customer Availability (OSCA).

She Makes the Difference
A master at the scanning process, Melanie trains associates at other stores and consistently keeps her department’s OSCA scores at nearly 100 percent.

A Cut Above
“For big game days, I sometimes do manual picks for quality assurance. We pick on demand and track what we put out and what we’ll need for the rest of the day.”

“You have to follow the process so the system can replace what customers are buying.”

Melanie Goodwin

DIFFERENCE MAKER

MELANIE GOODWIN
Department Manager, Meat
Store 2322 Cordova, Tenn.
Awarded “Santa Hat” pin

IT’S MY VPI

SIGN UP TO PLAY
Sign up for VPI on the WIRE or using the VPI Tool on the Sales App.

Are you winning cash this month? Learn more about VPI at walmartworld.com/VPI.

See why Melanie was awarded her Happy to Help pin at walmartworld.com/Melanie.
Power Up!

For Back to School or fun at home, these great Private Brands will keep you plugged in.

Web Slinger

The Blackweb brand features more than 160 sleek and innovative items, including Back to School essentials like tablets and PC accessories. For study breaks, the color-changing LED Bluetooth Speakers play music from your phone or computer from a range of up to 30 feet. Charge the five-hour battery and check out the sound quality!

On Screen

The Blackweb Glass Screen Protector—a Big Bet item this year for its low cost relative to the competition (less than $10 instead of about $50)—prevents screen scratches and cracks. Its one-swipe application makes it easy to attach to your smartphone.

Virtual Insanity

Get in on the virtual reality craze with the ONN Virtual Reality Smartphone Headset! It allows users to become completely immersed in mobile virtual reality apps, with a padded face guard and adjustable head strap for comfort.

It’s ONN

ONN offers more than 330 quality electronics items at competitive opening price points. Charging cables and other mobile phone accessories like cases are great for Back to School and available in a variety of colors, while the 7” Portable DVD Player Kit with matching headphones and carrying case is perfect for when homework is done.

Explore our other Private Brands at walmartworld.com/Brands.
weCommerce

Here’s a look at the Walmart U.S. eCommerce family—you’ll see we’ve grown. Our teams are reaching new customers and offering existing customers more choices and enhanced shopping experiences.

Founded in January 2000, Walmart.com offers millions of items in different retail categories, along with convenient and free 2-Day Shipping and Pickup options.

Jet.com
Walmart’s biggest digital acquisition, Jet.com offers a huge selection of products in every category. The site actually lowers prices as customers buy more products. Marc Lore, founder of Jet.com, now leads the Walmart U.S. eCommerce organization.

Hayneedle
A leading online home-furnishings retailer, Hayneedle offers home goods “for every space, style, and budget.” It also sells exclusive, affordable home designs with an eye toward chic style.

shoes.com
One of the largest online retailers to focus on footwear and apparel, shoes.com offers more than 400,000 products from top brands.

Moosejaw
Known for its irreverent “Moosejaw Madness” social media marketing, this company is a leading seller of outdoor recreation gear and apparel.

MODCLOTH
This game-changing women’s fashion retailer features vintage and retro designs and innovates by promoting positive body image and size diversity with more customer choices.

BONOBOS
Announced in late June, this New York City–based men’s apparel retailer emphasizes quality fit. Guideshops offer personal service so each customer gets the perfect fit.

Pictured above: A special pop-up shop during Shareholders 2017 introduced associates to all these brands in Bentonville, Ark., except for Bonobos, which was announced later that month.

A.C.E. Your Alcohol and Tobacco Sales Every Time

If a customer in your lane is buying alcohol and tobacco and appears to be under 40, you have to ask for their ID to make sure the sale is legal!

Use the A.C.E. method:

A Assess age.
C Check valid, government-issued photo ID. Be sure the photo matches the customer!
E Enter customer’s date of birth into the register.

Selling alcohol or tobacco to minors is grounds for immediate termination and could get you arrested or fined. Your store can be fined, too, and those fines affect your store’s MyShare bonus for everyone.

So always check customers’ IDs. If they don’t have an ID, don’t sell them alcohol or tobacco!
Spark Team
Gear Up and Go

Check Out Walmartworld.com
Updated daily with content just for you. Take a look!

Photos and videos featuring Walmart associates

Plus: recipes, how-tos, and tips!

Back in the Game
Fall brings a return to school—and to the playing field. Whether you’re running the ball or cheering from the sidelines, Walmart’s got you covered.

Subscribe today to get updates on Walmart Radio exclusives, Walmart Radio, photos and videos featuring Walmart associates, associate anniversaries, and plus more! Walmartworld.com

What’s happening in stores

Discounts, benefits, and money-saving tips

Associate anniversaries every month
TEAM LOGO BASIC POLO SHIRTS
These performance-fabric shirts are ideal for game day, the office, or the classroom. Plus, Walmart is the exclusive vendor for Russell NCAA apparel.

NFL AND NCAA MEN’S CAPS
Show your loyalty with an adjustable cap featuring your team’s logo and colors. Available in twill and performance fabrics.

NEON LOGO DESK LAMP
Customers can let team pride shine with these lights featuring NFL and NCAA team logos in vibrant colors, set in a durable plastic base.

MUST-HAVES
That’s the Spirit!
Licensed team products let NFL and NCAA fans show their true colors.

Our team-licensed products include more than T-shirts: If customers are looking for more, Walmart.com has licensed products online for all 32 NFL and around 125 college teams!

WILD SPORTS 2’ X 3’ TEAM TAILGATE TOSS
These team-branded cornhole boards are a game-day tradition and include eight team-specific beanbags.

Tamale Casserole
With back-to-school season in full swing, Cara’s slow cooker dish makes a great dinner for busy families.

CARA SVENDESEN
DSD Receiving Associate
Store 1901 Butte, Mont.

Prep time: 10 minutes  Cook time: 4 hours

Nonstick spray
1 lb ground beef
1 0.25-oz envelope Ortega Taco Seasoning Mix
¾ cup water
¾ cup cornmeal
1½ cups milk
1 large egg
1 15.25-oz can whole-kernel corn, drained
1 14.5-oz can diced tomatoes
1 2.25-oz can sliced black olives
1 cup shredded cheddar cheese
Salsa, sour cream, guacamole, and cheese for serving

1. Lightly coat the inside of a slow cooker with nonstick spray.
3. Combine cornmeal, milk, and egg in large bowl; whisk until smooth.
4. Add corn, tomatoes, olives, and seasoned beef to cornmeal mixture; stir well. Pour into prepared slow cooker. Cover and cook on high for 3 hours and 45 minutes, at a temperature of 140 F or above. Check that beef has reached internal temperature of 155 F.
5. Sprinkle cheese on top and cook another 15 minutes or until cheese is melted.
6. Serve with salsa, sour cream, guacamole, and additional cheese, as desired.

Makes 8 to 10 servings. Per serving:
349 calories, 20 g fat (8 g saturated fat), 82 mg cholesterol, 437 mg sodium, 24 g carbohydrate, 2 g fiber, 6 g sugar, 18 g protein
Kick Off!

Your kids will be a hit in the schoolyard and on the field with these game-ready picks.

1. NFL Pump & Tee Football
Train like a pro! Comes with a pump and football tee.

2. Mitre Aerospeed Shin guards
Prevents injuries and comes in trendy colors.

3. Mitre Neon Sock Shin guards
Lightweight design helps kids stay cool and stylish and provides shin protection.

4. Wilson Eye Black Stick
Be ready for the sun and the bright lights!

5. KT Tape Original
Reduces muscle pain and increases mobility.

6. Mitre Midnight Neon Soccer Ball
Perfect for backyard play—and kids love the color.

7. MLS Portable Soccer Goal
A handy carrying bag makes setup and pack-up easier than ever.

8. Perfect Cooling Towel
Wet the towel, and it stays cool in the heat!

9. Wham-O Ultimate Frisbee
Grab this American icon for hours of fun.

10. Multi-Sport Mouthguard with Quick hitch
Made in the USA! Easily keep track of this new mouthguard between games with the patented attachable hitch.

Walmart Academies
Invested in Success

Walmart Academies offer fun, hands-on instruction that can help you with your job and grow your Walmart career faster.

Academy trainees and facilitators in Store 389 in Edmond, Okla. (from left): Tina Bridges, Academy department manager, Store 389; Mitchell Turner, grocery support manager, Store 47, Sallisaw, Okla.; Thomas E. Roser Jr., general merchandise support manager, Store 2803, Edmond, Okla.; Ben Anderson, grocery support manager, Store 389
Gretchen Phelps, co-manager, food, and Wendy Moser, Academy facilitator I, practice Topstock procedures on the sales floor at Academy Store 389, Edmond, Okla.

Every associate trains on an iPad while in the Academy. To get to their Academy training, associates travel an average of just 55 miles.

Academy classrooms use technology to make learning fun. They’re even using virtual reality headsets so associates can react to real-world scenarios.

At an Academy’s grand opening, associates celebrate their accomplishments with a graduation ceremony.

L ast year, Walmart opened its first training Academy, in Carrollton, Texas, and now there are 150. By early next year, the number will jump to 200. Walmart is expanding its Academy program quickly to get valuable training into the hands of our associates. Better training benefits all of our associates and our customers.

Larry Hays, department manager, OTC pharmacy, at Store 1626 in Oklahoma City, Okla., is one example. He recently trained at Store 389 in nearby Edmond, Okla., on the Simplification program, which helps improve the Topstock process. Larry loved it. He also says the training is helping him grow his Walmart career.

“What makes the Walmart Academy so good is that the classes are easy to understand,” Larry says. “They take you out on the floor and show you how to do everything. I’m already excited to go to my next Academy training.”

Academy facilitators have worked in stores, are experts in One Best Way, and keep the classroom fun and educational.

Roughly 225,000 associates will receive Academy training by year’s end. Each Academy has five tech-enabled classrooms. Every associate trains on an iPad while in the Academy.

Academy stores are picked for excellent customer service. They’re certified through a 3,500-question audit based on One Best Way. Most associates can drive to their training without staying overnight. They spend three weeks at the Home Office learning Walmart’s One Best Way for conducting training.

Programs offered at Academies will continue to grow. In June, more than 9,000 associates trained on Simplification and new apps. We’ll soon finish launching ASM Area Specific training. That will include programs for Neighborhood Markets, as well as APM, Backroom, and Overnights.

TOP STORES
Each Academy serves about 25 nearby stores.
- Academy stores are picked for excellent customer service.
- They’re certified through a 3,500-question audit based on One Best Way.
- Most associates can drive to their training without staying overnight.

PEER TRAINERS
Academy trainers are store associates.
- They spend three weeks at the Home Office learning Walmart’s One Best Way for conducting training.
- They provide trainees with classroom instruction, but 75 percent of training time is hands-on.

NEW TRAINING
Programs offered at Academies will continue to grow.
- In June, more than 9,000 associates trained on Simplification and new apps.
- We’ll soon finish launching ASM Area Specific training. That will include programs for Neighborhood Markets, as well as APM, Backroom, and Overnights.

5 More Things to Know About Academies

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Roughly 225,000 associates will receive Academy training by year’s end.
Each Academy has five tech-enabled classrooms.
Each Academy can train 90 associates weekly.
Every associate trains on an iPad while in the Academy.
To get to their Academy training, associates travel an average of just 55 miles.
Stories of Amazing Associates

Geared for the Game
When a youth football team needed new safety equipment, distribution center and store associates teamed up and scored big.

Rebecca DeLine
Personnel Coordinator
STORE 5041, BONNEY LAKE, WASH.
“As I have been with the company for almost 22 years, I felt that my time would be better invested in [working] in my office. I couldn’t have been more wrong. Within the first 30 minutes, I was totally immersed.”

Frankie Hainsworth
Department Manager, Sporting Goods
STORE 1130, LAURENS, S.C.
“I’m a hands-on learner. I never had any desire to finish high school. Then I went to the Walmart Academy for Core Training, and it was fun. I wasn’t bored at all. Every day was something new.”

Rhonda Diggs
Training Coordinator
STORE 3213, THE WOODLANDS, TEXAS
“The Academies give you opportunities to grow. Plus I’ve learned information to help my associates after I orient them on the floor.”

Jenna-Marie Deighan
Academy Department Manager
STORE 2283, COVENTRY, R.I.
“I used to be shy and hang back [before training]. Now I have the confidence to bring somebody into my department and say, ‘Hey, I built this.’”

Joan Miller
Department Manager, OTC Pharmacy
STORE 3840, FINDLAY, OHIO
 “[I learned that] I am the CEO of a $1 million business, and my department is my Store Within a Store!”

Michael Hill
Academy Manager
STORE 359, FAYETTEVILLE, ARK.
“What [associates] take away is a sense of pride. They are revitalized and feel like ‘I want to advance, and I have the tools to get where I want to be.’”

What Associates Say
Here’s what grads and trainers say about their Academy experiences.
Motivational Speaker

Customer satisfaction matters a lot to Tamara Macon. It shows in her performance against her On-Shelf Customer Availability (OSCA) goal and in her passion to help the store maintain its high Clean, Fast, and Friendly (CFF) score. “She’s very in tune with the business,” says Co-manager Jerry Bean, “and that helps with our customer satisfaction.”

Tamara’s focus on customer satisfaction even extends into the Tupelo community. Many customers know her by name inside the store, but outside of work, she’s better known by her radio name: T-Macon. As co-host of a talk show on the local gospel station, she uses her love for people to motivate others with nuggets of wisdom, like how to be an effective leader. “I can elaborate on that as a department manager,” Tamara says. “One thing I always tell people is to take pride in what you do.”

Safety First

“Working at Walmart taught me about safety and having the proper equipment,” says Larry Scruggs. His distribution center (DC) fosters a culture of safety, so it’s no surprise that Larry understands and appreciates it.

When he began helping out with Hillsboro Youth Football, he knew kids’ safety was a top priority—worn equipment had to be replaced quickly. To do that, the DC joined forces with Store 3515 in Hillsboro, Ohio. In November 2016, associates from both locations participated in Event Volunteerism Always Pays (EVAP) activities that raised funds for new helmets and shoulder pads.

Since helping with the football program, Store 3515 has seen big returns. “Our community has identified us as a company that really cares,” Store Manager Ed Ross says. “Our sales have gone up $4 million from two years ago.”
Natural Leader

For the last two years, Tienda II has been named best store in Walmart Centroamérica. It’s an impressive achievement for Store Manager Paula Corrales, who’s been in her position for only two and a half years. “When I came to [this store], I had never worked as a [store] manager before, so it was a big challenge,” she says. “With the help of God and my team, we’ve had two years of important accomplishments.” Those accomplishments include implementing the SMART system (which Paula helped to facilitate for stores throughout Walmart Centroamérica), introducing management-development programs and revamping associate training to improve processes and efficiencies. Tienda II is also actively involved with the local community and helps support the area food bank. “Our goal this year is to let our community get to know Walmart as more than a place to go shopping,” Paula says. “We want customers to feel at home when they visit us.”
A lot of people have said they’re afraid to try new things. I just stay calm and let me learn how to use them so I can keep me young. I get to learn about all the new phones and gadgets that come out.

Carol loves that her job involves learning new things.

I’ve been in electronics for 36 years, and I love it because it keeps me young. I get to learn about all the new phones and gadgets that come out.

The younger associates help me learn how to use them so I can help customers better.

We get a lot of people who are a hurly in when they come in. I just stay calm and let them know how we’re able to appreciate their patience.

CAROL HARKNESS
Sales Associate, Electronics

50 years

Tech-Savvy

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CAROL HARKNESS
Sales Associate, Electronics
Arizona

**30 years**
Sheila Grebba WM 5298 Phoenix
Annabell Williams WM 3360 Chandler

**25 years**
Kerry Alcaz WM 5539 Green Valley
Helen Atenorio WM 1149 Safford
Vincenzo Basili WM 1175 Flagstaff
Debra Biles WM 5465 Flagstaff
Stacy Brown WM 1299 Cottonwood
Jamie Carrillo LG 7813 Casa Grande
Alice Cruz WM 3400 Sierra Vista
Carmen Dancil WM 5342 Tucson
Henry Gerard WM 2777 Surprise
Gwen Hinderlein WM 5369 Goodview
Jaquelyn Hernandez WM 1149 Safford
Phillip Humphries WM 9219 Safford
Kathryn Javyco WM 3497 Buckeye
Beverly Ledbetter WM 2922 Tucson
Shirley Magdalis WM 2617 Chandler
Robin Marceau WM 1044 Yuma
Angeline Martinez WM 1176 Tempe
Daunna Martinez WM 2766 Mesa
Emily Merriman HO 7668 Chino Valley
Sara Montoya WM 3751 San Tan Valley
Maribel Ortega WM 4316 El Mirage
Joel Redocher WM 2777 Surprise
Maria Rodriguez WM 1196 Tucson
Kimberly Sanders WM 1299 Tucson

**20 years**
Perla Acosta WM 1324 Nogales
Sandra Almje WM 5324 Nogales
Michelle Barnett WM 1170 Bullhead City
Terri Barragan WM 2001 Kingman
Mitia Bhakta WM 1646 Mesa
Ashley Bryant WM 1059 Cottonwood
Iona Byrse WM 1071 Tucson
Rene Carrial WM 2482 Mesa
Amalia Contreras WM 1046 Tempe
Jeremy Ceryn WM 6452 Flagstaff
Jennifer Dodson WM 9225 Tucson
Sharon Ford WM 2051 Kingman
Connie Gamiz WM 2048 Casa Grande
Susana Garcia WM 212 Scottsdale
Virginia Garcia WM 1174 Tempe
Brenda Goldthoo WM 975 Flagstaff
Tina Hansma WM 5598 Phoenix
Cathy Harmon WM 2889 Mesa
David Harral WM 141 Green Valley
Kathleen Harbor WM 212 Scottsdale
Rick Liby WM 2779 Tucson
Kendal Martin WM 2771 Surprise
Joyce Mounia WM 5386 Gilbert
Clara Moreno WM 8146 Douglas
Gary Newman LG 5633 Buckeye
Cheryl Patterson LG 2051 Kingman
Wilfred Poulet WM 1170 Bullhead City
Susan Rechlin-Davis WM 1370 Brunswick

**15 years**
Linda Elder WM 9212 Bentonville
Linda Elder WM 9212 Bentonville
Linda Foster WM 2597 Cabot
Jerry Franks WM 1080 Fayetteville
Pamela Frost Arnold WM 9257 Bentonville
Lisa Gault WM 2814 Heber Springs
Mark Gillham WM 9299 Bentonville
Julie Golden WM 56 Boonville
Shannon Golin WM 6059 Bentonville
Dee Haskett WM 2310 Claremore
Terry Hill WM 9320 Arkadelphia
Linda Rixton WM 11350 Eastville
Kathy Slaughter WM 1064 Bentonville

**10 years**
Lowell F. Asbury WM 9293 Bentonville
Martha Johnson WM 1048 Blythe
Danny Kaylor WM 83 Magnolia
Colita Kuebler WM 24 Jacksonville
Reynolds Storey WM 9762 Bentonville
Darrell Vanhook WM 6954 Bentonville
Kurtis Williams WM 6033 Searcy

**5 years**
Natalie Alsumbaugh WM 1823 Bentonville
Cheryl Amstutz WM 6096 Bentonville
Barbara Baker WM 9293 Bentonville
Jesse Beyer WM 9536 Blythe
David Bishop LG 6704 Bentonville
Ginger Bolling WM 1509 Jacksonville
Colita Kuebler WM 24 Jacksonville
Mark Kuen WM 9293 Bentonville
Kathy Law WM 9045 Bentonville
Sherry McBride WM 124 Little Rock
Marshall McKeal WM 2055 Jacksonville
Brown Mulkey LW 6045 Rogers

**2 years**
Nancy Parrish HO 9304 Bentonville
Hershel Peters LG 6809 Bentonville
Rick Pickard LG 6004 Bentonville
Pamela Plunkett LM 5859 Jacksonville
Rebecca Paisant LG 6809 Bentonville
Eric Rankin WM 1105 Hope
Shelley Clark WM 1105 Hope
Lawrence Clavenger WM 643 Bentonville
Joseph Cloud LM 56 Little Rock
Brandi Coleman WM 74 Osceola

**1 year**
Sandra Armstrong WM 5300 El Dorado
Sandra Bues MS 5236 Mountain Home
Cindy Byars LM 5401 Springdale
Robin Carr WM 3070 El Dorado
Deborah Cullender LG 6809 Bentonville
Mary Dickey WM 10800 Rogers
Sandra Dirks WM 11640 Springdale
Terrell Davis LM 5336 Mountain Home
Johanna Donahue LM 5336 Mountain Home
Kim Edmiston LG 6098 Springdale
Wanda Estes WM 10800 Rogers
Nancy Fain WM 10800 Rogers
Ralph Finney WM 12399 El Dorado
Belinda Forst HO 9225 Bentonville
Mary Gendron WM 6004 Bentonville
Kathleen Greene WM 6004 Bentonville
Linda Head WM 11640 Springdale
Sandra Heidinger WM 11640 Springdale
Sharon Hein WM 5844 Jacksonville
Mary Hines WM 9293 Bentonville
Susan Hulme WM 9293 Bentonville
Sharon Hunt WM 3070 El Dorado
Joyce Lamb WM 6045 Rogers
Darrell Datko LM 5300 El Dorado
Sandra Davila LM 5300 El Dorado
Veronica Davis WM 10800 Rogers
Wayne Davis WM 9293 Bentonville
Tammy DeLozier LM 5336 Mountain Home
Joyce Demby LM 5336 Mountain Home
Patricia Deeter LM 5336 Mountain Home
Shelley Dillard LM 5336 Mountain Home
Kim Dietrich LM 5336 Mountain Home
Cindy Dillow WM 10800 Rogers
Jeanne Dickey WM 10800 Rogers
Debbie Donladon WM 388 Fort Smith
Brian Dooling WM 229 Farmman
Debra Ervin WM 157 Searcy
Andrea Eubanks LM 6088 Searcy
Dena Evans WM 8797 Bentonville
Diana Fox WM 2310 Paris
William Freeze WM 2340 Bryant
Jeff Freisher WM 7856 Bentonville
Clayton Goff WM 621 Bentonville
Mark Graham WM 9379 Bentonville
Susan Griffin WM 28 Jacksonville
Daniel Gallurry WM 9818 Bentonville
Joyce Hammack LM 55 Searcy
Emer Higgs LG 6901 Searcy
Kevin Hill WM 1102 Stuttgart
Sally Hill WM 8776 Searcy
Anniversaries / Arkansas

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<tr>
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<td>Nancy Robertson</td>
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<td>Crenelda Robinson</td>
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<td>Candace Rogers</td>
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<td>2017</td>
<td>Alfredo Sanabria</td>
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<td>2017</td>
<td>Betty Smith</td>
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<td>Stephanie Standridge</td>
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<td>Michael Turner</td>
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<tr>
<td>2017</td>
<td>Justin Vinyon</td>
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<td>Peter Wald</td>
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<td>Troy Walker</td>
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<td>Ronald Wyamore</td>
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<td>Betty Wheat</td>
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<td>Sean White</td>
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<td>Kristi Buttrey</td>
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<td>2017</td>
<td>Kristian Caldwell</td>
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<td>Wendell Milton</td>
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<td>Charles Abernathy</td>
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<td>Mike Adell</td>
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<td>Louis Almeda</td>
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<td>Kristina Allen</td>
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<td>2017</td>
<td>Matthew Arnold</td>
<td>WM 1849</td>
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<td>Glenda Bates</td>
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<td>Julie Bell</td>
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<td>Garret Balduf</td>
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<td>Diana Bone</td>
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<td>Bryan Boudreax</td>
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<td>Virginia Boyer</td>
<td>WM 1858</td>
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<td>Allena Boyd</td>
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<tr>
<td>2017</td>
<td>Travis Boyse</td>
<td>WM 1860</td>
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<td>2017</td>
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<tr>
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<td>Joyce Brown</td>
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<td>2017</td>
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<td>Amanda Burgess</td>
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<td>Elizabeth Bush</td>
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<td>Cassidy Buttram</td>
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<td>Kevin Bursch</td>
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<td>2017</td>
<td>Daniel Caldwell</td>
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<td>Norma Casey</td>
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<td>Kenneth Chan</td>
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<td>Charles Chadney</td>
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<tr>
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<td>Kenneth Chang</td>
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<td>2017</td>
<td>Josephine Cheung</td>
<td>WM 1880</td>
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<tr>
<td>2017</td>
<td>Patrice Chisholm</td>
<td>WM 1881</td>
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<tr>
<td>2017</td>
<td>Maria Chiu</td>
<td>WM 1882</td>
</tr>
<tr>
<td>2017</td>
<td>Eric Chu</td>
<td>WM 1883</td>
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<tr>
<td>2017</td>
<td>Michelle Chuang</td>
<td>WM 1884</td>
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<tr>
<td>2017</td>
<td>Louis Chin</td>
<td>WM 1885</td>
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<tr>
<td>2017</td>
<td>Jennifer Chiu</td>
<td>WM 1886</td>
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<tr>
<td>2017</td>
<td>Kathleen Chiu</td>
<td>WM 1887</td>
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<tr>
<td>2017</td>
<td>Le Minh Chu</td>
<td>WM 1888</td>
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<tr>
<td>2017</td>
<td>Lin Chu</td>
<td>WM 1889</td>
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<tr>
<td>2017</td>
<td>herbs and have gotten faster over the years by finding different ways to look for things. I can’t imagine doing anything else.</td>
<td></td>
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</tbody>
</table>
45 years Care for Others
Bruce loves helping customers get the right medications in pharmacy.

I really enjoy my work as a pharmacist. There is a lot more involved with filling a prescription today than there was years ago. You have to make sure the medication is what was prescribed, that the customer knows how to take it correctly, and that it doesn’t interact with any of their other medications.

Bruce BLACKWELL
Pharmacy Manager/Pharmacist
Store 290 Gonzales, Texas
Hire Date Sept. 6, 1972
Positions Held 4

Anniversaries / Arkansas—California

7/25/17 11:42 AM
7/20/17 5:09 PM
0817_Anniversaries_list_40y (Working Copy)-10.indd 32
I’ve really seen our company grow, yet we’ve maintained that smaller-company culture and family feel.

DIANA McCHRISTIAN
Senior Director, Payroll Services
Home Office, Bentonville, Ark.

I took an opportunity to work my way up to my current position: Store Manager, after working hard and being a good employee for 25 years. I’m proud to be a part of the Walmart family.

DAVID ETCHISON
Store Manager, Neighborhood Market

I’ve been a part of the Walmart family for 40 years and I’m so grateful for the opportunities that have been given to me. It’s been a rewarding experience to grow with the company and see the changes over the years.

I was hired as a sales associate in hardware. I worked hard, good things happened, and I kept moving up.
When I started out, I told myself I’d go for 30 years. Now I’ve ended up with even more!
Amelia Winters
WM 1487 Manchester
Janet McCauley
LG 6817 Seymour
Erica Hood
Janice Hinton
Benny Hartig
WM 1618 Merrillville
Jessica Hamilton
WM 1378 Goshen
LG 6817 Seymour
Benny Hartig
WM 1618 Merrillville
Erica Hood
Janice Hinton
Benny Hartig
WM 1618 Merrillville

Iowa

Judy Childers
WM 750 Independence
Lea Fogg
WM 578 Grimes
Debra Koltes
WM 900 Waterloo
Ruthanne Gotschalk
WM 263 Allenwood
Linda Greeneboom
WM 750 Pella
Charles Barden
WM 771 Monticello
Ramona Rogers
WM 1629 Brazil
Angela Hunter-Stout
GL 882 Crawfordville
Candice Huntington
WM 2544 Portage
Janet Johnson-Punacy
WM 1010 Carmel
Diane Jones
WM 2260 Plainfield
Gayle Kellans
WM 1810 Torre Haute
Arleena Kowal
WM 2544 Portage
Judith Lade
WM 1487 Michigan City
Janet Jones
WM 4235 Terre Haute
Beverly Little
WM 1218 Marion
Dennis Lopp
GL 687 Seymour
Jaminie Lore
WM 2544 Portage
Laurie Lynn
WM 1935 Crawfordsville
Isabel Martinez
WM 828 Plainfield
Kathy Metzco
WM 804 Fort Wayne
Rikki Geyer
WM 1941 Greenwood
Cynthia Gilbert
WM 3415 Greenwood
Zane Gile
WM 1995 Elkhart
Jill Pendleton
WM 1819 Lafayette
Lawrence Phillips
WM 1381 Sioux City
Kim Smith
WM 1621 Centerville
Tracy Oetting
WM 2004 Dubuque
Jacqueline Owens
WM 886 Fort Dodge
Linda Roeten
WM 1120 Center Street
Ruby Rossi
WM 1403 Kedek
Lisa Sear
WM 1816 Sioux City
Timmy O’Hare
WM 4156 Ames
Eileen Conner
WM 3935 Topeka
Karen Schafer
WM 1745 Richmond

Kentucky

Kimmie Knight
WM 1601 Audubon
Paula Larae
WM 328 Augusta
Bonnie Mathews
WM 2526 Goodland
Jeffrey McDonald
WM 3424 Fort Wayne
Sandra McDonald
WM 4637 Louisville
Laura Mullen
WM 372 Dodge City
Brian Woodford
WM 1902 Connersville
Whitney Webster
WM 2760 Carthage
Allie Angelico
WM 4325 Liberty
Kerrie Greene
WM 6035 Owensboro
Contina Grimfin
WM 1557 Winchester
Shannon Hawkins
WM 1557 Winchester
Carley Hegwood
WM 6655 Louisville
Ora Hoover
WM 577 Columbia
Carolyn Harris
WM 993 Florence
Mary Hinson
WM 729 Richmond
Virginia Eves
WM 709
Janita Bruner
WM 709
Sherry Stilling
WM 913 Louisville
Mirelle Vires
WM 452 Louisville
Milta Smith
WM 545 Manchester
Hannah Wolterman
WM 333 Beacon Dam

25 years

Bryan Adams
WM 499 Wapakoneta
Wendy Adams
WM 527 Findlay
Connie Bisley
WM 1569 Mayville
Mario Blevins
WM 1243 Marion
Janita Bruner
WM 709
Elizabethtown
Virginia Eves
WM 709
Rebecca Fisher
WM 728 Barbourton
Sherly Pool
WM 771 Glendale
Brenda Green
WM 354 Manchester
Elise Miles
WM 211 Glencoe
Joyce Guffey
WM 1234 Monticello
Patricia Hanno
WM 925 Marion
Marjorie Hill
WM 4524 Alexandria
Patricia Home
WM 599 Harrodsburg
Marie Para
WM 426 Ashland
Judy Johnson
WM 739 Middleboro

Walmart was my first job. I tell associates you can build a career here, and you'll get out of it what you put into it.
every day.

its very best

can’t do it all.

One person

20 years

Sheila Johnson

WM 1259 Corbin

Tammy Witte

WM 299

Barry Rutledge

WM 1569 Maysville

Phillip Young

WM 311 Franklin

Lance Stevens

WM 980 Mantachie

Anna Conn

WM 1055 Pikeville

Karen Jones

WM 534 Lafayette

Donald Turner

WM 653 Hopkinsville

Larry Marcum

WM 3616 Amite

Joyce Thompson

WM 1867 Westminster

Jacob Johnson

WM 309 Abbeville

Joyce Guiden

WM 376 Bossier City

Diane Yining

WM 307 West Monroe

Dana Poteet

WM 1510 Florence

Wanda Kopczynski

WM 653 Hopkinsville

Jeffery Cook

WM 1788 Scarborough

Rhonda Kegler

WM 1254 Centerville

Katie Lambert

WM 980 Mantachie

Susan Clay

WM 980 Mantachie

Sharon Flahive

WM 540 Morgan City

Mary Smith

WM 980 Mantachie

Karen Amoss

WM 2850 Loxley

Donald Palmer

WM 1206 Baton Rouge

Linda Hayes

WM 1875 Severn

Harry Moller

WM 1254 Centerville

Karen JONES

WM 855 Hanson

Kevin Scott

WM 692 Danville

Deborah Mannes

WM 4295 Alexandria

Larry Lutts

WM 855 Hanson

Mary Mitchell

WM 855 Hanson

Sophia Davis

WM 1867 Westminster

Sherryl Incarnado

WM 980 Mantachie

Linda 0sborne

WM 653 Hopkinsville

Patricia Wilson

WM 1206 Baton Rouge

Rex Johnson

WM 980 Mantachie

Gwen Jackson

WM 1867 Westminster

Joyce Blood

WM 307 West Monroe

80 years

One person
can’t do it all.

we work as a team
to make our area look its very best
every day.
25 years

Edward Arndt
WM 1066 Fairhaven
Matthew Donnelly
WM 2232 Raynham

Ann Woods
WM 1906 Fairhaven
Joseph Zeyen
WM 1906 Fairhaven

Stefan Pratt
WM 2360 Plymouth
Teresa Miers
WM 2360 Plymouth

James Gerich
WM 2356 Plymouth
Treyce Hayner
WM 2356 Plymouth

Maria Gorneo
WM 1938 North Dartmouth
Mary McHale
WM 1938 North Dartmouth

Carolyn Jaqueline
WM 1938 North Dartmouth
Melara Hadley
WM 1938 North Dartmouth

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Anniversaries

Maryland—Mississippi

Ronda Monington
WM 2057 Leavitt
Rinadia Moseley
WM 1066 Pascagoula

Amy Strahan
WM 2756 Fredericksburg
Charles Strahler Jr.
WM 2421 Elyria City

Jon Thomspon
WM 2756 Fredericksburg
Tina Tromblee
WM 2064 Fremont

Tina Straley
WM 2756 Fredericksburg
Charlene Turner
WM 2756 Fredericksburg

Jason Williams
WM 2027 Cambridge

Maryland

20 years

Susan Baker
WM 2233 Fredericksburg
Andrea Baespi
WM 2349 La Plata

Ruth Buld
WM 2045 Notthingham
Natalie Butcher
WM 2756 Fredericksburg
Carlene Carroll
WM 2349 La Plata

Mary Cassidy
HC 6005 Charlotte
Gwen Gagan
WM 0715 Eagan

Melissa Denis
WM 2360 Plymouth
Ann Diraco
WM 2236 Plymouth

Thomas Castello
WM 2518 Manchester
Lori Doherty
WM 2629 Whitinsville

Susie DiMaggio
WM 2360 Plymouth
Melissa Green
WM 2932 Osage

Lorraine Boudreau
WM 2932 Osage
Gaila Bower
WM 1771 Sturges

Jeanne Baron
WM 1906 Fairhaven
Karen Boyer
WM 1906 Fairhaven

Melissa Brown
WM 1906 Fairhaven
Helen Buckner
WM 1906 Fairhaven

Sarah Duquette
WM 2236 Plymouth
Anna Dumeng
WM 2236 Plymouth

Donna Geoge
WM 2236 Plymouth
Mark Jackson
WM 2236 Plymouth

Lori Garrison
WM 2629 Whitinsville
Lorraine Gesler
WM 2629 Whitinsville

Sharon Grunder
WM 2629 Whitinsville
Mary Jane Kline
WM 2629 Whitinsville

Ann Divac
WM 2360 Plymouth
Karen Boyer
WM 2360 Plymouth

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Maryland

20 years

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WM 1938 North Dartmouth
Mary McHale
WM 1938 North Dartmouth

Carolyn Jaqueline
WM 1938 North Dartmouth
Melara Hadley
WM 1938 North Dartmouth

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Walmartworld.com

Walmartworld.com

WILHEMENA PRIOR
Department Manager, Home

Store 625
Georgetown, S.C.

Hire Date
Aug. 29, 1977

Store/Facilities Worked In

Positions Held

4

Walmartworld.com

I’ve always liked to sew. Before we became a Supercenter, made outfits for
the mannequins in the fabric
department.
40 years

Mary Thornton WM 507 Laurel
Ronnie Troux WM 1066 Pasaguala
Karen Van Zante WM 1051 Canton
Lillie Watts WM 1060 Pasaguala

25 years

Dena Arkkinson WM 203 Koozakoo
Teener Billups WM 3223 Clarksville
Angela Box WM 1066 Brax
Amy Boyd WM 205 Philadelphia
Rita Cooper WM 324 Southaven
Easter Cockett WM 1022 McComb
Kimberly Evans WM 1066 Pasaguala
Tammy Gee WM 118 Amary

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48 Walmartworld.com

50 Walmawrt.com
In receiving, we’re flexible in our routines so we can help one another.

The people really do make a difference.

Anna's Anniversaries / North Carolina—Ohio
I've been at Walmart since I finished high school. I've had the opportunity to try many positions over the years.

DeWANE DOERHOFF
	Sales Associate, Sporting Goods
	Store 29  Jefferson City, Mo.
	Hire Date  Sept. 12, 1977
	Stores/Facilities Worked In  1
	Positions Held  11

When my granddaughter was born, I was able to work fewer hours, thanks to my Walmart benefits.
they need.

I help people with whatever they need. Sharing my experience really helps. I’m glad I can make a difference.

Theresa Pritchett
Deborah Kirby
Sarah Morgan
Chanae Randolph
Wood Village, N.Y.
Wood Village
Newark, N.J.
Newark, N.J.
Alexandria, Ky.
Alexandria, Ky.
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Many people around Cut Off, La., make their living on the water in the Gulf of Mexico. Store 502 meets these specific lifestyle demands with its Boat Orders program. The 10-year-old program has an average order of around $2,000 from major oil companies in the area, and there have been times when the program contributed $10 million to the store’s annual sales. Boat crews call in their orders, and Store 502’s associates fulfill and store them in special freezers and coolers until oil company employees can pick them up.

Katrina Penn, co-manager, checks off items on a Boat Orders shopping list.

Scan your VPI on your mobile device, and you’re registered for the next month’s competition! No need to remember item numbers.

Check to see how you’re doing and who your top competition is!

Scan Your Product to Register

VPI Rankings

The VPI Tool on the Sales App is coming mid-August.

• Access the VPI Tool on the Sales App. The app will be automatically loaded to your MC40 or TC70 in mid-August. For BYOD, it’s part of the My Productivity App Suite.

• No more limited sign-up window. Sign up for next month’s competition any time!

• Instant eligibility checks. The system will tell you if your item is eligible.

• Easy ordering. Use the app to order more of your VPI and keep it stocked for customers!
Cool on Carts

Exceptional customer service depends on every part of the store running smoothly.

At Store 5189, Armendina Galvan does her part by ensuring that carts are available for customers, no matter the weather. “Whatever they need,” she says, “I try to help the best I can.”

Jesse Miller, front-end assistant manager, understands that every role in the store impacts the customer experience. He often recommends that pins be given to associates in roles that may not be in the limelight. “Armendina is a great example of being happy to help,” he says. “If someone calls out, she steps up—all the little things add up.”

For her can-do attitude—which is on display rain or shine—she earned the “Sun Hat” pin.