Happy to Help
Give a smile. Get a smile.

PAGE 24
Now at Walmartworld.com!

Make Easter Magical
Did you hear? E. Bunny is on the way to stores! Learn more about what’s happening, and get recipes and craft ideas to make the holiday special at walmartworld.com/Easter.

Celebrate Women’s History Month
Find out how the Women’s Resource Council is working to connect, develop, and advocate for female associates throughout the company at walmartworld.com/Women.

Walmart World in Your Inbox
Sign up for the Walmart World newsletter to get articles and company news delivered to your email inbox once a month. Register at walmartworld.com/SignUp.

Join the Conversation!
We want to hear from you! Share your comments—including story ideas—at walmartworld.com/YourStoryIdeas.
<table>
<thead>
<tr>
<th>Page</th>
<th>Section</th>
</tr>
</thead>
<tbody>
<tr>
<td>12</td>
<td>Top Easter Treats and Baked Goods</td>
</tr>
<tr>
<td>20</td>
<td>Fresh Ideas Walmart’s mojo is back. Take a look!</td>
</tr>
<tr>
<td>2</td>
<td>Voices</td>
</tr>
<tr>
<td>56</td>
<td>Cooking With Fresh Mozzarella</td>
</tr>
<tr>
<td>7</td>
<td>The Guide</td>
</tr>
<tr>
<td>13</td>
<td>Inside Walmart</td>
</tr>
<tr>
<td>28</td>
<td>We Are Walmart</td>
</tr>
<tr>
<td>30</td>
<td>Anniversaries</td>
</tr>
<tr>
<td>53</td>
<td>Checkout</td>
</tr>
<tr>
<td>64</td>
<td>My Sam Story</td>
</tr>
</tbody>
</table>
“High expectations are the key to everything.”

Sam Walton
A Fresh Look and a Smile

One big message from the 2016 Year Beginning Meeting is to take a fresh look at how we’re impacting the customer experience. We need to offer the best prices, the right items at the right time, and exceptional service. There’s even a new associate-recognition program for outstanding customer service that brings back a well-known Walmart face. See Page 24! THE EDITORS

Hail to the King!

I wanted to tell you how pleased we are with the December 2015 issue with Mr. Archie’s story (“It’s Good to Be King”)! He was very appreciative. And we appreciate everyone involved in recognizing Mr. Archie [Archie Davidson, greeter, Store 457, Vidor, Texas] for the wonderful person he is!

Debbie Durham, department manager, infants and apparel, Store 457

Thanks, Debbie. It’s always our pleasure to shine a light on amazing associates like Mr. Archie.

Is there an associate at your store or facility with a great story to tell? Tell us at walmartworld.com/YourStoryIdeas.
Voices / Just Promoted

Ali Raza

Promoted to:
support manager, grocery,
Store 1545, Grand Forks, N.D.

What His Manager Says:
“Ali has real drive, and he gets the associates in grocery and Fresh to work together very well. He’s able to put them in areas where they can thrive. That drive and ability are part of why he was promoted.”
Dave Olson, co-manager, grocery and consumables, Store 1545, Grand Forks, N.D.

What Ali Says:
“I’m always interested in talking to people and helping them. That’s what helps us succeed as a team. Plus, I enjoy helping solve customers’ problems and going the extra mile to fulfill their needs. I think that’s a key to success.”

Lessons From Ali:
- Try to help every customer.
- Help others succeed.
- Take extra steps to be friendly.

“ I never say ‘no’ to customers and try to provide everything they need.”

Ali Raza
How has Walmart helped you find a new beginning?

“How has Walmart helped you find a new beginning?”

“As a breast cancer survivor, I have been able to bring awareness with Walmart’s support.”

Renee Pelky, department manager, cosmetics, Store 5763, South Jordan, Utah

“’I’ve learned to interact with customers in a more professional manner. It’s helped my people skills, and it comes naturally now.’

Roger Mayfield, Auto Care Center manager, Store 1022, Tyler, Texas

“I’m a single mom, but my job lets me spend plenty of time with my daughter. It’s given me much more freedom than I could have imagined.”

Maria Schaefer, support manager, Store 2605, Gallipolis, Ohio

“This is completely different from what I’ve done most of my life, working in construction. The interaction with people is the best part.”

Arthur Helmick, greeter, Store 1544, Clarksburg, W.Va.

What’s Your Take?

What new beginning has Walmart helped you find? Tell us at walmartworld.com/Beginning.
The fight starts March 28, right in your store.

Here’s how you and your customers can help.

1. **PURCHASE A PRODUCT CONNECTED TO THE FIGHT HUNGER CAMPAIGN.**
   When you buy a specially marked item, you help secure one meal on behalf of local Feeding America® food banks. See Walmart.com/FightHunger on March 28 for details.

2. **DONATE AT THE REGISTER.**
   It’s easy to give in any amount, and donations go to your local Feeding America® food bank.

3. **USE SHARES, LIKES, AND #FIGHTHUNGER TO FEED THE FIGHT ON SOCIAL MEDIA.**
   For every #FightHunger, Walmart will donate 90 cents, enough to secure 10 meals, to help those in need—up to $1.5 million through Feeding America®.

Visit Walmart.com/FightHunger on March 28 for more.
This year, March brings the official arrival of spring and the Easter holiday. This season of rebirth and renewal is when customers want to refresh their homes, their looks, and even their Easter treats. Our stores have the products—and in-store events—to help them do just that.
Comfort Rules
These polos (now offered in 15 colors) have a tag-free neckline and nonrolling collar.
Available at Walmart:
Faded Glory Men’s Short Sleeve Polo in Pastel Turquoise

Eye Care
These sunglasses offer 100 percent protection against UV rays.
Available at Walmart:
Men’s Polarized Sunglasses

Short Trends
These have a soft feel and a slimmer cut. Quality-tested: washed multiple times to meet our standards for shrinkage
Available at Walmart:
Faded Glory Men’s Jogger Shorts in Tropical Grey

Blueprint
for Spring

Blues, prints, and pastels are a fresh part of the fashion landscape.

Blue (in shades from light to dark) is showing up everywhere this spring. “We haven’t seen that in a long while,” says Karen. “It’s really refreshing.” It’s also being seen paired with floral prints (still a top trend) and pastels like peach and mint.

Insight from
Karen McGhee,
senior manager, color and trend, Home Office
Women's

Move in Style
This tunic is made with spandex for comfort.
Available at Walmart:
Faded Glory Women's Hatchi Tunic Top in Peach

Win With Fringe
The fringe crossbody handbag has become a fashion staple this past year.
Available at Walmart:
NoBo Fringe Crossbody in Mint

Season for Beauty
These products come in shades that complement nearly every skin tone.

Capri Jeggings Are Still Hot
Quality-tested: washed multiple times to make sure that fit, color, and durability stay on point
Available at Walmart:
Faded Glory Women's Capri Length Knit Jegging in Peach Floral

Lip Balm
CoverGirl Oh Sugar! Vitamin Infused Balm
Walmart.com rating: ★★★★★
It locks in moisture while leaving a sheer tint and a sugary taste.

Foundation
L'Oreal Paris True Match Lumi Cushion Foundation
It's new!
New technique: liquid foundation in a cushion—pick up a little with the sponge applicator and tap onto your skin to apply.

Eye Shadow
CoverGirl truNaked Eyeshadow
Walmart.com rating: ★★★★★
These eight shades take you from a nearly naked eye to a smoky and smoldering look.
If you need a go-to surface cleaner, Walmart.com suggests Great Value Disinfecting Wipes, Mr. Clean Magic Eraser, or Windex Original Glass Cleaner. Walmart.com reviewers recommend using newspaper instead of paper towels to keep lint off surfaces.

The Guide / A Fresh Look for Spring

Home Customer-Approved Spring-Cleaning

These customer favorites can bring a new shine to your home.

Spring is one of our top sales periods for cleaning products. And it makes sense: After the long winter, people are ready to feel refreshed, to shake off their cabin fever, and to start cleaning. The customer-approved products here can help you spruce up most every part of your home.
A Fresh Welcome

Easy updates—available at Walmart—to make your home’s entrance more inviting.

Walmart research shows that customers often refresh their porches and yards in early spring. The items here can reflect your personal style and make your home’s exterior more welcoming. They are easy additions that anyone can make.

Gift Idea!
Garden décor products are popular gifts in spring, particularly around Mother’s Day.

4” Plastic House Numbers
* Easily readable house numbers are visible to guests from a distance.

Suncast 18” Blue Window Box
* New this spring! Tip: Geraniums and petunias are easy to grow.

Better Homes and Gardens Serene Floral Spring Door Mat
* A cheery welcome mat sets the tone for your entry.

Wincraft “Welcome” Garden Flag
* New designs for 2016! Colorful flags offer guests a cheerful greeting.

Better Homes and Gardens Ribbon Lattice 12” Lantern With Handle
New this spring! These can use real or battery-operated candles.
Easter Goodies

Wendy Milstead, buyer, seasonal, at the Home Office, shares top picks for Easter fun, and Kinna Thomas, senior buyer, bakery, cakes and celebrations, also at the Home Office, covers desserts.

1. **Patti's Good Life Vanilla Pound Cake**
   *Patti LaBelle is back with this delicious ready-to-serve dessert.

2. **Carrot Cake Sandwich Cookies**
   *These sweet and savory cookies with cream cheese filling are a new take on an old favorite.

3. **Bunny With Carrot**
   *This soft plush toy is a great addition to a stuffed-animal collection.

4. **Fun for Baskets**
   *Activity kits like these—with coloring sheets, stickers, and markers—are our top format for licensed basket stuffers. This year, we offer eight character options.

5. **Easy Egg Option**
   *Chalkboard eggs (with six chalk sticks) are an easy alternative to boiling the real thing.

6. **Minions Figural Eggs**
   *Mix in these treat holders with standard plastic eggs for the egg hunt.

7. **Puffer Ball**
   *This light-up squeeze toy is one of our more than 400 basket fillers that are priced at less than $3.

8. **Paas Deluxe Egg Decorating Kit**
   *This kit makes egg-dyeing easy for kids but still fun for adults.

9. **The Bakery at Walmart Mini Golden Vanilla Cupcakes**
   *These make sweet treats for both grown-ups and kids.
Sonia Ulloa, department manager, dry grocery, Store 3180, South Gate, Calif.

Product: Farmers Market large grade AA farm-fresh eggs, 18-pack

Sales: $22,585 (as of October 2015)

Increase over previous year: 153 percent

How I did it: "I work in the dry grocery section, and customers often ask me about egg prices. We used to carry a 60-pack, but that was discontinued, so I would recommend this 18-pack as a great value. I actually buy them myself. After I chose them as my VPI, we also put them in the bunkers [the open coolers in the center of the aisles] so people could find them easily."
Proud Partners

In 2004, two Neighborhood Markets gave this DC a plaque honoring its legendary customer service. To this day, DC associates work hard to live up to that recognition.

From left: Diamantina Galvez, hauler, meat and produce receiving; Louie Sanchez, general manager; and Shawn Whipple, QC associate, in DC 7013’s dry produce chamber, kept at 54 F. The DC has other refrigerated zones, kept between 28 F and 34 F. There is also a freezer set at -10 F and a special ice cream freezer at -20 F.
High-Velocity Operation

These associates help bring the freshest merchandise to stores.

Grocery Distribution Center (DC) 7013 in Casa Grande, Ariz., is a high-velocity DC. On a busy day, the 700 associates here might process more than 600,000 cases of merchandise—much of it perishable. “Our store partners depend on us to be able to serve their customers,” says DC General Manager Louie Sanchez. “Whether it’s quality assurance or stacking merchandise on pallets, our associates do the right thing.”

Here’s some of what they do:

- Quality control associates examine all fresh produce and meat before they’re received in the DC and then once a day while they’re stored.
- Quality assurance teams monitor items’ sell-by dates.
- Merchandise is stored by category and temperature zone.
- Pallets are audited on the docks and in trailers to ensure stable stacking and that the shrink-wrap is tight and the load secure.

Merchandise can be processed and shipped out to stores in about 10 to 12 hours. And because the pallets are order-filled by category, it’s easy for store associates to unload them and get products onto shelves quickly.
A Fresh Take on Pickup

Store 3654 in Rogers, Ark., is one of five locations testing drive-up kiosks for Grocery Pickup. The goal: make pickup even faster and easier for customers.

- **No Lines**
  The system won’t schedule more pickups than can be handled in any given hour.

- **No Hidden Fees**
  There are no fees to use the service. (Other retailers charge $5 to $8 for similar services.)

- **Walmart at Its Best**
  Customers report a satisfaction level of at least 95 percent with Online Grocery Pickup.
First, Order Online
Customers order on walmart.com/grocery and select a one-hour pickup time slot. Orders are ready in about six to eight hours.

On Arrival
Customers enter a name or order number at a kiosk and are sent to a parking spot. The Grocery Pickup team gets an alert and pulls the order, often delivering it within minutes.

Perfect Picks
At the car, pickup associates and customers review orders. Produce can be exchanged or removed. Associates load the groceries, and customers sign the receipt. Total time: usually less than 10 minutes.

Good Enough for Grandma
Pickup associates train for three weeks on subjects like how to select the best produce. “They need to think they’re choosing for their mom or grandma,” says Rocky Chouinard, manager of Store 3654.

Retail’s Future
A larger rollout of the kiosks is under consideration. “This system is on the front of changing retail,” says Jeff Rich, senior director, Marketing, Grocery Pickup, Small Formats, and Grand Openings, Home Office.
Going Bananas

More than 1.5 billion pounds of bananas shipped to Walmart’s U.S. stores last year. Wynn Peterson, senior merchant, produce, Home Office, shares what it’s like to work with this top-selling item.

What’s a common misconception about bananas?
That they contribute to weight gain. A banana is a good source of fiber and makes a nutrient-rich alternative to a sweet, processed snack.

What gets you excited about your job?
The thrill of being able to run a business. You get to test stuff all the time, work with really great people, and exercise your language skills.

What’s your biggest challenge?
Getting the right assortment is always a challenge. Our customers want green bananas, and they want some that are ready to eat now. My own bias takes a backseat. The customer is the one we care about.

What lesson would you like to share with other associates?
We can accomplish so much more working together as a team than we can individually. We can have so much fun doing things at Walmart that we have never done before.
Walmart Gives Water to Flint, Mich.

Walmart and other donors provided 6.5 million bottles of water. Visit good360.org/flint-michigan to learn how you can help.

Money Network® MasterCard® Paycard Upgraded

More secure Paycards are coming in March, April, and May.

Walmart Foundation Releases Giving Report

Associates helped generate $14 million in contributions in fiscal year 2015 through the Volunteerism Always Pays (VAP) program.

Walmart to Pump Its Own Gas

Walmart plans to build and run its own gas stations at many new stores.

New PTO Begins

Walmart’s new paid time off (PTO) policy started March 5 for hourly associates. (For truck drivers, the program starts this summer.)

What to know now:

• Paid time off for vacation, sick days, personal days, and holidays is all grouped together to use however you want.
• Paid time off is earned each pay period and available immediately.
• Full-time hourly associates can carry over up to 80 hours of PTO year-to-year (48 hours for part-time hourly). Starting in February 2017, any hours above those amounts will be paid out. (*Specific rules apply in some states and cities.)
• Check balances and request time off using the new Global Time and Attendance Portal on The WIRE.

Questions? Visit walmartone.com/PTO.
Walmart’s mojo is back.

The roughly 750,000 square feet of exhibit space in the Indiana Convention Center in Indianapolis wasn’t enough to contain the excitement in the air by the end of the 2016 Year Beginning Meeting (YBM).

What’s so exciting? How about six straight quarters of comp sales growth—the first time that’s happened in at least three years. Or that Clean, Fast, Friendly (CFF) scores are rising nationwide. In week 1 of 2015, 17 percent of stores in the U.S. were in the green with CFF. By week 52, it was 76 percent.
Dare to Compare
Our Private Brands

High-quality, low-cost Private Brand items drive customer satisfaction—and sales. That’s why you’ll see more emphasis on Walmart Private Brands this year. The prices are there, and so is the quality—the “Dare To Compare” section of YBM (shown here) proved it, as associates tested 17 Private Brand products against their name-brand competitors.

As Judith McKenna, executive vice president and chief operating officer of Walmart U.S., said, “We’re getting our mojo back.” It means the plan set out last year is working. That’s why this year is about continuing to raise the bar, exceeding expectations, and taking a fresh look at everything we do.
Topstock Means Better Availability

Topstock—where overstock is stored on a new top shelf (left)—is coming to all stores. It will be used in toys, food, and consumables to improve availability and keep more associates on the sales floor. Look for more on this soon!

GETTING OUR MOJO BACK

Judith McKenna
executive vice president and chief operating officer, Walmart U.S.

- 2015 was a year of investing, building foundations, and raising expectations. We’re getting our MOJO back.
- 2016 will be a year of unprecedented change in people investment, process, and expectations.
- We need to be great merchants and bring some sparkle back in our stores.

The Fresh Experience Is Changing

Great things are happening in Fresh, including:

- **Fresh angles:** In thousands of stores, dry table fixtures will be angled to improve sight lines and navigation.
- **New signs:** Simple wording (like “Peppers” or “Leafy Greens”) and better placement will help with navigation.
- **Sampling:** Fresh associates now get to taste priority produce items on Mondays. They can then share knowledge with customers. The Fresh assistant manager even shares it on the store’s Facebook page.

HAVE A CUSTOMER MINDSET

Doug McMillon
president and CEO, Wal-Mart Stores, Inc.

- Create a great experience for our customers. This is part of our culture. It’s about the personal interactions you have each day.
- Be proud of who we are. We fulfill a real need, and we have a real, authentic purpose with our customers.
Customers Deserve a Host

The Self-Checkout Host is a new position coming to stores in April. Wearing an easy-to-spot yellow vest (right), the host helps customers through the self-checkout process, creating shorter waits, shorter lines, and bigger smiles.

Greg Foran
president and CEO, Walmart U.S.

EXECUTE WITH EXCELLENCE

► Customers will visit stores to see and touch merchandise. At other times, they’ll shop with their mobile devices. To win in both cases, you have to run great stores.
► We will grow by delivering value, by being great merchants, and by being great at pickup and online grocery.

Steve Bratspies
chief merchandising officer, Walmart U.S.

BE AGGRESSIVE MERCHANTS

► Be maniacal about cost. In order to deliver everyday low price, we have to deliver everyday low cost.
► Be customer advocates. Make decisions that are best for our customers. When we do it right, we sell more.
► Have fun every day. Don’t be shy! Be aggressive merchants and create great moments for your customers.

Happy to Help Makes Smiles a Priority

Smiley is coming back as part of a new recognition program for associates who deliver outstanding customer service. For more, turn the page!

“This will engage associates so they feel it’s fun to do their jobs.”

Kyle Spillers, market Health and Wellness director, Store 1129, Austin, Texas
Happy to Help is an all-new way to celebrate outstanding customer service. And it starts with a smile.

**Friendliness Matters**

For customers, a store’s friendliness is at the center of the entire shopping experience. They judge friendliness by their interactions with associates and by the interactions happening around them. Walmart’s research shows that friendliness is key to bringing customers back. And friendly interactions in the store can even set the customer up for a great day after she leaves.

And if we share our smiles with the more than 140 million customers who visit our U.S. stores every week? Imagine the impact Happy to Help could have.

See **Jillian Gee**, department manager for wireless at Store 3795 in North Bergen, N.J., sharing her smile at walmartworld.com/HappyToHelp.
How It Works

The Happy to Help program brings back Smiley—the original happy emoji—in limited-edition pins to recognize store associates for giving outstanding customer service.

How to Earn a Pin

Outstanding service is based on greeting, helping, and thanking customers. A store associate who takes pride in customer service and goes the extra mile for customers can earn a pin.

Outstanding Service

Examples include:

- Helping customers load items in their cars
- Looking for an item a customer can’t find
- Assisting in unloading large orders from shopping carts at registers
- Keeping aisles clear and consistently using the 10-Foot Rule while stocking overnights
- Bringing smiles and joy to your store

Who Gives the Award

Each month, Supercenter managers will give out five pins; Neighborhood Market managers will give out two. If you earn a pin, you’re in a select group of associates!

Learn more at walmartworld.com/HappyToHelp.
7 Things a Smile Can Do

The Happy to Help program is based on the idea that smiling and helping customers can change their day—and yours. It’s proven by science! A smile can …

1 Get someone else to smile.
Do you tend to smile when you meet someone who’s smiling? You’re not alone. Researchers have connected this reaction to the parts of the brain associated with emotion and memory (see No. 3).

2 Help you feel calm.
Smiling, even if you don’t feel happy, can reduce your heart rate after a stressful activity. And the more authentic the smile, the greater the impact!

3 Fire up your brain.
A smile activates these parts of the brain.

- **Amygdala** (uh-mig-duh-luh): Connected to emotion, motivation, and pleasure
- **Hippocampus** (hip-uh-kam-puhhs): Connected to emotion and memory
- **Parahippocampal gyrus** (pah-ruh-hi-puh-kam-puhl jahy-ruhs): Connected to memory, scenery, and social context
Can you spot a genuine smile?
A genuine smile involves the whole face—the cheeks raise, and the eyes narrow a bit.

Give you a friendly vibe …
Research shows that restaurant servers with genuine smiles seem friendlier and more capable—and that customers are more satisfied as a result.

…and a trustworthy one.
A number of happiness studies show that people find those who have genuine smiles to be:
- More authentic
- More attractive
- More trustworthy

Help you live longer.
A study of the smiles of players on Major League Baseball cards from 1952 (finally, a use for those cards!) showed that players with authentic smiles lived an average of 79.9 years. Those who didn’t smile at all lived an average of 72.9 years.

Make you feel good.
One study compared the mood-boosting value of eating chocolate, receiving money, and getting a smile. The big winner: getting a smile. In fact, a smile from a friend equaled about 200 bars of chocolate—but without the guilt!
Angie Pence, pharmacy manager at Store 693 in Jackson, Ky., was about to take her kids to school when she heard the news: A rockslide had crashed into her store. Fortunately, no one was hurt, but it left a 30-foot-wide hole.

Store Manager Kathy Combs says Store 693 is vital to the roughly 2,000 people of Jackson, particularly those who rely on the pharmacy for their prescriptions. That’s why, after surveying the damage with the market manager and seeing that the rocks had fallen far from the pharmacy, Angie decided that she and her team would continue to serve customers.

During the nine days that the store was closed, Angie and store pharmacists Kelly Barker and Maudie Bryant met customers at the entrance, gathered their information, and went to the pharmacy to get the prescriptions. They even worked a few days when the store’s electricity was out.

Their hard work paid off. “Our customers were very appreciative that we were here and doing our best to take care of them,” Angie says. “They’re No. 1.”
What Do You Do to Put a Smile on a Customer’s Face?
Angie: “I try to make all of our customers feel like they are family. Usually, the more you talk to them, the happier they are.”

From left: Angie Pence, pharmacy manager at Store 693 in Jackson, Ky., and Store Manager Kathy Combs help customer Tracy Gillum.
Charles Borgerding Jr.
Operations Manager, Quality Assurance and Systems Distribution Center 6008, Bentonville, Ark.

Hire date: March 1, 1976
Stores/facilities worked in: 3
Positions held: 12

Charles is an advocate of Walmart culture.

Part of my responsibility is planning for where we might need to be in the future. The thing that sticks with me is that our culture hasn’t changed since I started. It is the store associates who make it all happen—and we take care of them because they are taking care of our customers. The relationships between associates and leaders in the company are a huge part of who we are.

Linda Maples
Assistant Manager
Store 727, Cedartown, Ga.

Hire date: March 3, 1976
Stores worked in: 10
Positions held: 5

Linda likes spending time mentoring other associates.

I love all aspects of retail, from working with customers to helping other associates and seeing things I’ve ordered fly off the shelves. I started out at 14 working in a convenience store, and I knew then that retail was for me. I had hopes of becoming a department manager some day, and thanks to Walmart, I’ve been able to exceed my own goals and serve as store manager for three different locations. I’m proud to be with a company that rewards people for hard work.

Message From Sam

“Let’s all continue to contribute in every way possible to being the best merchandisers in the United States, and in turn, offering our customers the best service and values to be found on the street.”
Message from Sam Walton, Walmart World, March 1976
Valinda Sampsel  
Cashier  
Store 135, Chillicothe, Mo.  
**Hire date:** March 10, 1976  
**Stores worked in:** 1  
**Positions held:** 2

Valinda loves the small-town atmosphere.

It was a really big deal for our town to get a Walmart, and I’m proud to be able to say that I started working here when we were just setting up the store. I felt like one of the chosen ones to have gotten a job here. I started out working in the front end as a cashier and have never left because I love this part of the store so much. I love customer service, whether it’s answering phones, helping people find something, or checking them out. We’re the last interaction people have before they leave the store.

Barbara Christian  
Office Associate  
Store 118, Amory, Miss.  
**Hire date:** March 17, 1976  
**Stores worked in:** 1  
**Positions held:** 1

Barbara enjoys the challenges of her job.

It’s one of the best opportunities that I’ve had. It presents challenges as well as solutions, similar to a puzzle I get to put together every day. I’ve been able to help my family, my daughter, and my grandchildren. To be a part of Walmart this long gives me a purpose. I’ve met a lot of wonderful people at this store who have gone on to be district managers and regional vice presidents. For a small town like ours, Walmart’s wonderful. It’s given opportunities to so many people.

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**Time Capsule: March 1976**

- Sales were $33,783,004, up 49 percent compared to March 1975.
- Walmart opened 10 new stores in the first quarter of 1976, which was then a record.
- Academy Award–winning actress Reese Witherspoon was born on March 22.
- The first 4.6 miles of the Washington Metro subway system opened on March 27.

**Read More**

Read the rest of Sam Walton’s letter at [walmartworld.com/SamLetterMarch76](http://walmartworld.com/SamLetterMarch76).
Linda Linton
Sales Associate, Deli
Store 729, Bardstown, Ky.
Hire date: March 19, 1976
Stores worked in: 1
Positions held: 4

Linda embraces being part of the Walmart family.
I love what I do, but my Walmart family has meant the most to me over the years. I come from a big family—one of 10 children—and I have five children and seven grandchildren, so I know family. Walmart is like my second family. When there's something going on in my life, I know I can come to work and have friends to talk to, someone with a listening ear and a hug to help me through the day. In 2010, I had breast cancer, and I was overwhelmed at the support I received from associates.

Connie Coleman
Sales Associate, Apparel
Store 19, Poplar Buff, Mo.
Hire date: March 26, 1976
Stores worked in: 1
Positions held: 2

Connie values the bond between associates.
Walmart’s a fantastic company to work for. I care about Walmart like it’s a brother or sister. Retail gets in your blood. Our associates are No. 1. Mr. Sam was in our store a few times, and he was one of the finest people I’ve ever met. He didn’t treat you like he was a billionaire. I believe he had a really good heart. That helped me stay here. He cared about all his associates. We were one of the lucky stores. He’d be here two or three times a year. He got to know a lot of us.
We Are Walmart / 40 & 35 Years

To read more about these longtime associates, what they have to say about meeting Sam Walton, and their thoughts on their Walmart careers, visit walmartworld.com/milestones.

35-year associates not pictured

Brad Miljan
HO 8085 Benton, Ill.

Ruth Anderson
WM 55 Boonville, Ark.

Frances Didway
WM 31 Poteau, Okla.

Trudy King
WM 21S Philadelphia, Miss.

Virginia Mcwilliams
WM 376 Bossier City, La.

Pamela Sandusky
WM 222 Sparta, Ill.

Larry Wieskamp
WM 44 Eldon, Mo.

Faye Malone
WM 313 High Ridge, Mo.

Carol Miller
WM 1983 Yuba City, Calif.

Carolyn Mills
WM 376 Bossier City, La.

Carol Raebber
WM 328 Waterloo, Ill.

Linda Saltzman
WM 771 Glasgow, Ky.

Melissa Weathers
WM 583 Lawrenceburg, Tenn.

Debra Williams
WM 364 Center, Texas

Karen Wood
WM 330 Victoria, Texas

Diane Copeland
WM 675 Union City, Tenn.

Robert Cordes
WM 251 Jerseyville, Ill.

James Duncan
WM 668 McMinnville, Tenn.

Carolyn Friess
WM 1099 Wichita, Kan.

Kenneth Guillotte
WM 311 Franklin, La.

Teresa Hall
WM 205 Philadelphia, Miss.

Mary Lou Hawes
WM 252 Du Quoin, Ill.

Linda Johnson
WM 150 Woodward, Okla.

Yolanda Mendez
WM 292 Lockhart, Texas

We Are Walmart / 40 & 35 Years

35-year Associates:

Dennis McGarrah
HO 8544 Bentonville, Ark.

Rhonda Duhon
HO 8105 Lake Charles, La.

Carol Bennett
WM 2819 Springfield, Mo.

Shirley Alexander
WM 701 Owensboro, Ky.

Susan Bangle
WM 328 Waterloo, Ill.

Patti Cantrell
WM 7280 Gullman, Ala.

Pat Carpenter
WM 1597 Tulsa, Okla.

Diane Copeland
WM 675 Union City, Tenn.

Robert Cordes
WM 251 Jerseyville, Ill.

James Duncan
WM 668 McMinnville, Tenn.

Carolyn Friess
WM 1099 Wichita, Kan.

Kenneth Guillotte
WM 311 Franklin, La.

Teresa Hall
WM 205 Philadelphia, Miss.

Mary Lou Hawes
WM 252 Du Quoin, Ill.

Linda Johnson
WM 150 Woodward, Okla.

Yolanda Mendez
WM 292 Lockhart, Texas

35-year associates not pictured:

Brad Miljan
HO 8085 Benton, Ill.

Ruth Anderson
WM 55 Boonville, Ark.

Frances Didway
WM 31 Poteau, Okla.

Trudy King
WM 21S Philadelphia, Miss.

Virginia Mcwilliams
WM 376 Bossier City, La.

Pamela Sandusky
WM 222 Sparta, Ill.

Larry Wieskamp
WM 44 Eldon, Mo.

Faye Malone
WM 313 High Ridge, Mo.

Carol Miller
WM 1983 Yuba City, Calif.

Carolyn Mills
WM 376 Bossier City, La.

Carol Raebber
WM 328 Waterloo, Ill.

Linda Saltzman
WM 771 Glasgow, Ky.

Melissa Weathers
WM 583 Lawrenceburg, Tenn.

Debra Williams
WM 364 Center, Texas

Karen Wood
WM 330 Victoria, Texas

Walmartworld.com 33
We Are Walmart / Anniversaries / Alabama—Arkansas

### Alabama

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### Alaska

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### Arizona

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**Note:** The document appears to list employees and their anniversaries at Walmart, categorized by location. Each entry includes the employee's last name, the store code, the store's location, and the number of years the employee has been with the company.
While working as a personnel manager, Anthony Martinez discovered his passion: “helping people and being a support system for anybody who needs it.”

Today, as a general merchandise support manager, he still enjoys showing his fellow associates what it takes to succeed. “We love to say we are a family, and Anthony made us feel like one,” says Merrill Conlon, manager of Store 2261.

Anthony volunteers to help wherever he's needed, whether that’s unloading trucks or giving great customer service. He’ll even come in on his day off.

The payoff: Associates in the store are taking a greater interest in helping other departments and are asking how they can grow their careers at Walmart, too.
We Are Walmart / Anniversaries

**25 years**

Alma Buchanan
WM 24 Jacksonville

Cindy Byers
WM 141 Fort Smith

Renee Carr
WM 359 Fayetteville

Marco Clark
HO 9131 Bentonville

Lesa Cluck
LG 52 Hot Springs

Angela Cole
WM 1105 North Little Rock

Patricia Cross
WM 124 Little Rock

Mari Crum
HO 9002 Bentonville

Pamela Cunningham
WM 83 Magnolia

Sheila Desadier
HO 8065 Bentonville

Scott Elliott
LG 6094 Bentonville

Nancy Fennell
WM 55 Booneville

Brad Frazier
HO 6069 Bentonville

William Hammonds
HO 6888 Bentonville

Susan Hampton
WM 76 Berryville

Wanda Hannum
WM 85 Benton

Rhoda Heird
WM 3331 Pine Bluff

Stacy Howie
WM 58 Russellville

Becky Jeffers
WM 167 Crockett

Cherlyn Jensen
LG 9848 Bentonville

Freedia Johnson
WM 74 Osceola

Shelbri Malone
HO 8823 Bentonville

Lena Mustiful
WM 3331 Pine Bluff

Fannie Norman
WM 68 Wynne

Debby Richardson
WM 1147 Pippin

Sandra Robbins
HO 3231 Greenwood

Paige Stevinson
HO 8823 Bentonville

Teresa Williams
WM 55 Booneville

Phillip Wilson
WM 36 Paragould

**20 years**

Mauricio Alfaro
LG 6051 Bentonville

Carl Archer
WM 338 Alma

William Balensiefer
HO 8086 Bentonville

Joyce Bartley
HO 8316 Bentonville

Chad Binyon
LG 6007 Fort Smith

Cindy Blanks
HO 9149 Fayetteville

Michelle Bowers
HO 8110 Bentonville

George Burdine
HO 9439 Bentonville

Barbara Cabaniss
WM 16 Van Buren

Shelley Calico
HO 8902 Bentonville

John Dougherty
HO 8464 Bentonville

Sun Emerson
HO 8609 Bentonville

Margaret Estes
HO 8867 Bentonville

Laura Finken
HO 9297 Bentonville

Joann Fleming
WM 144 Fayetteville

Raquel Francisco Ramirez
HO 8620 Bentonville

Delinda Goosby
HO 9027 Bentonville

Jackie Graham
WM 11 Mountain Home

Carolyn Hawk
WM 24 Jacksonville

Linda Hines
WM 85 Benton

Robert Ilgner
WM 1105 North Little Rock

Mary-Mae Ivory
WM 33 Nashville

Pamela Killman
WM 4 Siloam Springs

Kenneth Kruse
WM 100 Bentonville

Scott Lee
LG 6094 Bentonville

Teresa Lindabury
LG 9848 Bentonville

Janet Lynn
HO 9307 Bentonville

Catherine Mcclure
HO 8948 Bentonville

Leslie Mcfarland
HO 8089 Bentonville

Charles Mcgee
WM 1114 Mountain View

Judith McKenna
HO 8014 Fayetteville

David Moran
HO 9149 Fayetteville

Donnetta Nelms
WM 2 Harrison

George Newkirk
HO 9419 Fayetteville

Callie Powell
WM 67 Mena

Bonnie Ray
WM 2 Harrison

Nestor Rivera
HO 9138 Bentonville

Kent Shrader
WM 67 Mena

Jeff Shy
HO 8022 Bentonville

Brandie Simpson
WM 67 Mena

Linda Smith
WM 36 Paragould

Shelby Steward
LG 6018 Searcy

Donna Tarver
WM 85 Benton

Kristin Turnbow
WM 59 Russellville

Tamela Warren
WM 126 Little Rock

Caroline Wright
WM 85 Benton

Ader Young
WM 74 West Helena

**25 years**

Steve Hunt
WM 1692 Golton

Tammi Sherman
HO 9594 Chino

**20 years**

Tasneem Abbas
WM 2242 Aahneam

Bruce Addis
WM 1913 Yucca Valley

Joe Araujo
WM 1963 Turlock

Robert Benavidez
LG 7833 Apple Valley

Jeanine Brett
WM 2044 Chico

Leslie Burnett
WM 2035 Willows

Jorge Cabanillas
WM 1555 El Centro

Peter Canales
LG 6821 Porterville

Ernestine Cannon
WM 1546 Chino

Jose Contrasrer
WM 1989 Lompoc

Martha Cruz
WM 2177 San Diego

Maricela Diaz
WM 1859 Calexico

Jose Estrada
WM 1859 Calexico

Matthew Gaddis
WM 3494 San Marcos

Leon George
WM 1789 Lodi

Ruben Gutierrez
WM 1859 Calexico

Magdalena Hall
WM 2245 Oceanside

Timika Hendricks
WM 1693 Redlands

Rhonda Jackson
WM 3493 Martinez

Santiago Jaime
WM 1555 El Centro

Robert Loomis
WM 2553 Windsor

Elia Lopez
WM 1859 Calexico

Eileen Lower
WM 2052 Ukiah

Linda Massop
WM 5766 Morgan Hill

Mari Lou Meris
WM 2880 Fremont

Ralph Navarro
WM 2948 Santa Fe Springs

Arturo Ramirez
WM 1859 Calexico

Laura Rosano
WM 1840 Manteca

Toni Royal Berry
WM 5395 Chula Vista

Juvelyn Rubillos
WM 2985 Fresno

Laura Sagadraça
WM 1563 Lancaster

Susan Smith Wood
WM 2030 Sonora

Cheryl Snook
WM 1889 Riverside

Regina Todd
WM 1989 Lompoc

Karla Urquidez
WM 1859 Calexico

Tom Van Groningen
LG 6821 Porterville

John Williams
WM 1853 Hemet

**Connecticut**

**5 years**

Lydia Batchelor
WM 2854 Lisbon

Linda Demental
WM 2854 Lisbon

Ethel Hampton
WM 2200 Groton

Rebecca Jones
WM 2200 Groton

Pamela Nicholson
WM 2144 Torrington

**30 years**

Winifred Hamilton
WM 697 Ocala

Terry Johnson
WM 4427 Tallahassee

Roslyn Lindsey
WM 528 Braden River

Loraine Manharan
WM 817 Kissimmee

Steve Rodrigues
HO 8824 Jacksonville

Victor Tunlinsin
WM 5315 Orlando

**25 years**

Luisa Acevedo
WM 2081 Clearwater

Hope Barnhart
WM 718 Auburndale

Linda Bartley
WM 767 Lake City

Joseph Boniface
WM 1079 New Smyrna Beach

Jane Bowles
WM 1390 Pinellas Park

Charles Brown
WM 2176 Jupiter

Gerrilyn Brown
WM 890 Orlando

Ellie Burgess
WM 1029 Homosassa

Russell Dunn
LG 7023 Arcadia

Melissa Hankins
WM 987 Fort Myers

Donna Hester
WM 919 Fort Walton Beach
Arkansas—Georgia

Jim Hester
WM 974
West Melbourne

Dale Isenberg
WM 1087 Stuart

Patricia Jennings
WM 613 Ormond Beach

Thomas Johnston
WM 779 Lakeland

Carla Kauffman
WM 721 Port Charlotte

Chandrouthy Khan
WM 1387 Coral Springs

Shiriena Lane
WM 528 Braden River

Roger Macdonell
WM 1087 Stuart

Gwendolyn McMillan
WM 973 Fort Pierce

Pamela Reedy
WM 1224 Pensacola

Corinne Riley
WM 5250 Kissimmee

Michele Roberts
WM 1398 Lake Worth

Melinda Rolle
WM 721 Port Charlotte

Barbara Roth
WM 860 DeLand

Edward Shann
WM 5172 Perry

Michael Smith
WM 5223 Tampa

Tamara Stanley
WM 2387 Brandon

Jimmie Stephens
WM 725 Haines City

Margaret Szakaly
WM 819 Cape Coral

Deborah Taylor
WM 919
Fort Walton Beach

Nicole Uglione
WM 857 Sanford

David Wilson
WM 1222 Pensacola

20 years

Elizabeth Apolon
WM 1004 Bradenton

Kim Bousquet
WM 988 Lutz

Leslie Bredwood
WM 4260 Port St. Lucie

Marta Caraballo
WM 1960 Tampa

Kathy Carpenter
WM 1086 St. Cloud

Joan Chick
WM 956
Indian Harbour Beach

Maxine Chow
WM 2151 Sunrise

Tiffanoy Cox
HO 8423 Macclenny

Robert Crosby
WM 1004 Bradenton

Charles Donnelly
WM 174 Cocoa

Marlene Downing
WM 1213 Brooksville

Richard Dunn
WM 4520 Tallahassee

Joseph Ennis
WM 1086 St. Cloud

Colleen Ferrel
WM 818 Panama City Beach

Melinda Garand
WM 174 Cocoa

Gloryann Garcia
WM 1085 Port Richey

Leslie Giddens
WM 968 Winter Haven

Jennifer Harle
WM 1068 Sebastian

Linda Harris
WM 778 Punta Gorda

Jimmy Hubert
WM 3307 Crawfordville

Laura Jackson
WM 2114 Chipley

Vickie Jacobs
WM 2114 Chipley

Jeffrey Junkins
WM 718 Auburndale

Pamela King
WM 1086 St. Cloud

Andrew Loague
WM 5455 Palm Bay

Martha Martinez
WM 725 Haines City

Margaret Mccay
WM 919
Fort Walton Beach

Matthew Mcdonald
WM 3358 Melbourne

Alene Mcfarland
WM 1297 Chiefland

Bonnie Mclaughlin
WM 1182 Palm Coast

Michaelene McLeod
WM 890 Orlando

Richard Mroczka
WM 5871 Orlando

Denise O’Connor
WM 769 Venice

Daniel Ochtmann
WM 1847 Ocala

Norman Preoedhl
LG 6020 Brooksville

Vivian Reyes
WM 1680 Kendall

Sandra Saas
WM 925 Seffner

Gloria Santos
WM 1362 Destin

Greg Starry
WM 5894 Oviedo

Timothy Tate
HO 8081 Milton

Dorothy Teffs
WM 779 Lakeland

Carl Tucker
WM 623
North Fort Myers

Stephanie Wethman
WM 3702 Jacksonville

Tracy Young
WM 1086 St. Cloud

Cathy Whatley
WM 907 Forsyth

Sandra Wrye
LG 6061 Statesboro

*25 years*

Brenda Bailey
WM 5710 Decatur

Montyne Bearden
WM 5173 Dalton

Cindy Bennett
WM 639 Brunswick

Valerita Campbell
WM 605 Savannah

Virginia Crawford
WM 3403 Dallas

Glenna Halstead
WM 889 Thomasville

Sarah Hanson
WM 3201 McDonough

Sherry Mallette
WM 1081 Hahnelhurst

Damon Oleszewicz
WM 588 Albany

Patricia Shields
WM 1338 Columbus

Lynda Simmons
WM 1121 Milledgeville

Nelda Smith
WM 3874 Dawsonville

Mary Spears Steinberger
WM 4230 Columbus

Janet Strickland
WM 588 Albany

Michelle Thomas
WM 1403 Cornelia

Darrell Vaughn
WM 6010 Douglas

*30 years*

Kathy Bowdoin
WM 907 Forsyth

Betty Ann Crawford
WM 836 St. Marys

Linda Curtis
LG 6010 Douglas

James Dicks
LG 6810 Douglas

Dana Forrester
WM 575 Woodstock

Valerie Gosseck
WM 862 Hinesville

Beth Harrel
LG 6010 Douglas

Judy Kirkwood
WM 907 Forsyth

John Minor
LG 6854 LaGrange

James Morris
LG 6810 Douglas

Linda Pope
WM 4616 Cleveland

LaDonna Roberts
LG 6010 Douglas

Milton Sexton
WM 6618 Hiram

Rossetta Shelby
H 80631 Morrow

Jerome Simpson
LG 6010 Douglas

Shirley Stone
LG 6010 Douglas

Gordon Taft
LG 6810 Douglas

Cathy Whatley
WM 907 Forsyth

Sandra Wrye
LG 6061 Statesboro

*20 years*

Linda Atkins
WM 745 stockbridge

Patricia Atkinson
WM 889 Thomasville

Barbara Baggett
WM 1076 Macon

Rita Baity
WM 4616 Cleveland

Cheryl Ballew
WM 1458
Fort Oglethorpe

Henrietta Banks
WM 889 Thomasville

Aviance Brown
WM 1338 Columbus

Joyce Brown
WM 1227 Augusta

Karen Brownlee
WM 912 Griffin

Maria Conley
WM 2753 Clayton

Sonya Conner
WM 937 Marietta

Richard Craigie
LG 6854 LaGrange

Michelle Curtis
WM 3403 Dallas

Dana Daugherty
WM 4200 Columbus

Melba Dees
WM 1698 Thomson

Smita Desai
WM 1227 Augusta

Margaret Galmer
WM 686 Fitzgerald

Leroy Grant
WM 889 Thomasville

Roxanne Green
WM 639 Brunswick

Lynda Martin
WM 3461 Peachtree City

Doris Massie
WM 459 Covington

Darlene Maxwell
WM 618 Hiram

Stacy Mclain
WM 3008 Atlanta

Mozell Mccormick
WM 1458
Fort Oglethorpe

Kathy Mckevie
WM 1227 Augusta

Phillip Mims
WM 618 Hiram

Karen Moore
LG 6854 LaGrange

Ivey Morris
WM 745 Stockbridge

SAM-WISE

“The more they know, the more they’ll understand. The more they understand, the more they’ll care. Once they care, there’s no stopping them.”

Sam Walton

SAM-WISE

“The more they know, the more they’ll understand. The more they understand, the more they’ll care. Once they care, there’s no stopping them.”

Sam Walton

SAM-WISE

“The more they know, the more they’ll understand. The more they understand, the more they’ll care. Once they care, there’s no stopping them.”

Sam Walton
As a college student, Lorraine Fox played hoops at Arkansas-Little Rock. Today, she uses that competitive spirit in the workplace. To her, being successful at Walmart and in basketball takes a similar drive. “You’ve got to have a competitive edge,” she says.

Lorraine is a vital part of the distribution center (DC) in Sealy, Texas, which covers about 104 stores in the Houston metro area. She works in the DC’s consolidated break pack area, which is consistently ranked in the top five consolidated break pack departments in the country in volume of orders.

Not only has Lorraine’s drive helped her DC, but it’s also helping her son, De’Aaron. A senior at nearby Cypress Lakes High School in Katy, Texas, he’s a consensus five-star basketball recruit. And last November, he committed to play for the University of Kentucky.

“De’Aaron definitely got his work ethic from his mom,” says Hector Martinez, operations manager at the DC. “She’s very high-energy. She’s in here sometimes at 4, 4:30 in the morning.”
What Do You Do to Put a Smile on a Customer’s Face?

“I like to lighten the mood and involve some humor when talking to others.”
CELEBRATING 35 YEARS

“The experience of working for Walmart made me grow up to be a better person.”

Melissa Weathers, front end zone manager, Store 683, Lawrenceburg, Tenn.

Hawaii

- 20 years
  - Perilita Aguado WM 2314 Wapahau

Idaho

- 20 years
  - Saralee Wadsworth WM 1878 Rexburg

Illinois

- 30 years
  - Lou Barnett WM 1028 East Peoria
  - Cathy Kalişak WM 796 Peru
  - Daniel Ketcham HO 9694 Rockford
  - Sandra Maher WM 253 Jerseyville
  - Debra Romano WM 796 Peru

- 20 years
  - V Elaine Klockenga WM 199 Lincoln
  - Kim Lanham WM 480 Pittsfield
  - Brenda Maple WM 1690 Decatur
  - Deannn Mchenry WM 612 Charleston
  - Ellen Melchior WM 5060 Algonquin
  - Caroleyn Peterson WM 2231 Moline
  - Patrice Swiskoski WM 796 Peru

- 25 years
  - Diane Wiese WM 436 Carlyle
  - Amy Boers WM 636 Princeton
  - Tamara Butler WM 361 Collinsville
  - Debbie Clendenney WM 253 Jerseyville
  - Julie Connor WM 201 Belleville
  - Deloris Deedrick WM 3255 Savoy
  - Thomas Donath WM 2956 Shorewood
  - Betty Galbraith WM 302 Murphyboro
  - Barry Hastings WM 461 Marion
  - Linda Huffman WM 2934 Paris
  - Kendra Block WM 454 Fairfield
  - Jenny Bogan WM 481 Mattoon
  - Janet Bragg WM 4511 Silvis
  - Deborah Brewer WM 2231 Moline
  - Marjorie Britz WM 2231 Moline
  - Carolyn Brox WM 222 Sparta
  - Marc Campbell WM 302 Murphyboro
  - Freda Carlile WM 2231 Moline
  - Christine Cherrington WM 2231 Moline
  - Ruthann Chikut WM 1737 Villa Park
  - Joanne Crews WM 2231 Moline
  - Alice May WM 2231 Moline
  - Melissa Mccraw WM 2231 Moline
  - Derek Mcmullen WM 2204 Forest Park
  - Anthony Morse HO 9595 Joliet
  - Cathy Moses WM 222 Sparta
  - Darlene Nauert Aspen WM 1681 Mount Prospect
  - Kelly Niana WM 1690 Decatur
  - George Rasmussen WM 2231 Moline
  - Wanda Resch WM 2231 Moline
  - Clarence Rigion HO 6170 Pana
  - Debra Romine WM 460 Pana
  - Patricia Williams WM 198 Salem
  - Patricia Winkler WM 1421 Washington

Indiana

- 30 years
  - Lois Alderman WM 1745 Richmond
  - Gregory Bathgate LG 6817 Seymour
  - Cathy Brooks WM 923 Noblesville
  - Mary Edens WM 923 Noblesville
  - Calvin Fletcher LG 6017 Seymour
  - Dana Johnson HO 8920 Muncie
  - Paula Klingaman WM 2787 Indianapolis
  - Nancy Shover WM 923 Noblesville

- 25 years
  - Abigail Brown WM 1162 Washington
  - Terri Clodfelter WM 1629 Brazil
  - Janice Earle WM 1002 Linton
  - April Ford WM 1310 Terre Haute
  - Carolyn Giord WM 1647 Decatur
  - Patty Hauck WM 1002 Linton
  - Michelle Hill WM 1647 Decatur
  - Maria Mendoza WM 923 Noblesville
  - Amy Meyer WM 1647 Decatur
  - Jennifer Michael WM 1275 Lebanon
  - Jerry Middleton WM 1329 Logansport
  - Stephen Moser LG 6817 Seymour
  - Rhonda Ogioe WM 2544 Fort Wayne
  - Debra Peterson WM 1804 Fort Wayne
  - Rosetta Tollman WM 1580 Indianapolis
  - Lori Wilder WM 1804 Fort Wayne

- 20 years
  - Jeanne Arthur WM 1002 Linton
  - Christy Benesh WM 995 Franklin
  - Marilyn Birkes WM 492 Vincennes
  - Randy Bridges WM 1026 Bedford
  - Richard Cheesman WM 1557 Fishers
  - Christopher Chesser WM 826 Plainfield
  - Alice Christian WM 566 Boonville
  - David Cordial HO 8920 Warsaw
  - Dennis Crozier WM 2339 West Lafayette
  - Alice Dunford WM 2339 West Lafayette
  - Michelle Edmonds WM 1388 Kendallville
  - Larry Foster WM 1580 Indianapolis
  - Monica Hancock WM 2339 West Lafayette
  - Kelley High WM 5025 Fort Wayne
  - Deborah Holst WM 2339 West Lafayette
  - Laura Huff WM 1476 Clarksville
  - April Kanne WM 1601 Carmel
  - Beth Knap WM 995 Franklin
  - Dawn Mall WM 2339 West Lafayette
  - Jodi McDaniel WM 2339 West Lafayette
  - Paul Mcmillan WM 2339 West Lafayette
  - Ralph Narmore WM 995 Franklin
  - Christina Park Brown WM LG 6817 Seymour
  - Mary Pierce WM 995 Franklin
  - Melissa Potts WM 1729 Connerville
  - Karen Sims WM 2544 Fort Wayne
  - Lisa Smith WM 995 Franklin

- 10 years
  - Theresa Swisher WM 3621 Chamblee
  - Margaret Tennon WM 588 Albany
  - Mary Thompson WM 745 Stockbridge
  - Harold Wallace WM 889 Thomasmville
  - Monica Wedner WM 745 Stockbridge
  - Tavores Weems WM 3201 McDonough
  - Elaine Wilson WM 856 Bremen
  - Joyce Wilson WM 2154 Duluth
  - Dana Wood WM 593 Douglas
  - Adimir Zubevic WM 1720 Snellville
  - Dale Romano WM 995 Franklin
  - Mary Austin WM 1804 Fort Wayne
  - Mary Smith WM 995 Franklin
  - Melissa Potts WM 1729 Connerville
  - Karen Sims WM 2544 Fort Wayne
  - Lisa Smith WM 995 Franklin
Georgia—Louisiana

Sharon E. LaGrega
WM 768 Savannah
William Brown
20 years

Pamela Predmore
WM 1020 Shreveport
Janet Ray
WM 1220 Haughton
Chad Dewey
WM 284 Bossier City

Michael Jenkins
WM 1037 Calallen
Elma Hines
WM 1193 Monroe
Jodi D. Johnson
WM 769 Graham

James Skaggs
WM 665 Campbellsville
Lisa Smallwood
WM 709 Elizabethtown
David Smith
LG 6097 London
Sherry Wiggins
WM 591 Cynthia
Glen Williams
LG 6097 London
Barbara Wilson
LG 493 Paris

Clara Younger
WM 711 Glasgow
Frances Youker
WM 1743 Harlan
Donald Zirnheld
WM 5418 Louisville

Sarah Hill
WM 1206 Baton Rouge
Eric Phoenix
WM 1163 New Orleans
Sheila Vessel
WM 532 Gonzales

Wenda Barrett
WM 376 Bossier City
Leeann Chester
WM 448 Shreveport
Kerri Colon
WM 4295 Alexandria
Melissa Daulea
WM 502 Cut Off
Brent Dietz
WM 319 Crowley
Claydell Dixon
WM 1206 Baton Rouge
David Edwards Jr.
WM 1193 Monroe
Jason Elwell
WM 278 Shreveport
Maria Flores
WM 1108 Oak Grove
Gussie Gwin
WM 976 Winnboro
Mary Hammonds
WM 149 Jonesboro
Julie Hicks
WM 5022 New Orleans
Ronald Johnson
WM 310 Crowley
Frankie Jones
WM 3614 Amite
Anne Jonise
WM 2123 Baton Rouge
Abigail Lee
WM 541 Covington
Michael Loftin
WM 376 Bossier City

David Juneau
WM 1128 Mansura
Patricia Koch
WM 1342 Kenner
Ann Lawrence
WM 553 Slidell
Robert McLain
WM 376 Bossier City
John Mccorkle
WM 23 Ruston
Donna Mccubbins
WM 989 Metairie
Paula Morris
WM 1128 Mansura
Sheila Navaire
WM 553 Slidell
Linda Neal
WM 368 Jennings
Donald Owens
WM 761 Raceland
Sheila Paul
WM 1206 Baton Rouge
Eric Phoenix
WM 1163 New Orleans
Sheila Vessel
WM 532 Gonzales

20 years

Wenda Barrett
WM 376 Bossier City
Leeann Chester
WM 448 Shreveport
Kerri Colon
WM 4295 Alexandria
Melissa Daulea
WM 502 Cut Off
Brent Dietz
WM 319 Crowley
Claydell Dixon
WM 1206 Baton Rouge
David Edwards Jr.
WM 1193 Monroe
Jason Elwell
WM 278 Shreveport
Maria Flores
WM 1108 Oak Grove
Gussie Gwin
WM 976 Winnboro
Mary Hammonds
WM 149 Jonesboro
Julie Hicks
WM 5022 New Orleans
Ronald Johnson
WM 310 Crowley
Frankie Jones
WM 3614 Amite
Anne Jonise
WM 2123 Baton Rouge
Abigail Lee
WM 541 Covington
Michael Loftin
WM 376 Bossier City

Walmartworld.com 41
Oscar Romero has been with Walmart for 24 years, starting as a temporary hire hauling Christmas trees. Recently, he was featured in La Prensa San Diego newspaper, receiving recognition as one of Walmart’s top Hispanic managers.

Over the years, he’s managed four stores—two of which were named Store of the Year, one in 2006 and another in 2013. Oscar credits his associates for his success.

“These stores are places where associates take a lot of pride in their work,” Oscar says. “They won the awards. I’m just lucky to be a part of it.”

And his associates appreciate him, too. “He’s a true professional with a consistent work ethic,” says Carmen Madrid, personnel manager at Store 1859.

OSCAR ROMERO | STORE MANAGER
STORE 1859 | CALEXICO, CALIF.

From Temp to Tops

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Montana

\*20 years\n
Shannon Cathel
WM 2455 Great Falls
Gloria Derosa
WM 2455 Great Falls
Brandon Lewis
WM 3259 Missoula
Peggy Rusnak
WM 2455 Great Falls
Deanna Sheldon
WM 2455 Great Falls

Nevada

\*25 years\n
Kevin Foster
HO 2085 Las Vegas

\*20 years\n
Bradley Bromley
WM 2902
North Las Vegas
Catherine Daerda
WM 2884 Las Vegas
Dennis Reiss
WM 2884 Las Vegas
Lynnettia Thomas
WM 1584 Las Vegas
Shronda Turner
WM 3076 Las Vegas

Nebraska

\*30 years\n
Cynthia Avery
WM 885 Seward
Kathryn King
WM 3279 Lincoln
Dixie Obermiller
WM 598 Kearney
Charlotte Saucedo
WM 867 Scottsbluff
Glena Tietjen
WM 1460 Hastings
Becky Wambold
WM 885 Seward

\*25 years\n
Michael Aman
HO 8891 Omaha
Carole Arave
WM 3267 Omaha
LaNette Coefelt
WM 1671 Papillion
Sharon Drummond
WM 1637 Omaha
Cheryl Hermson
WM 5141 Omaha
Shelly Keltz
WM 1585 North Platte
Tammy Robidoux
WM 5141 Omaha
Karen Starman
WM 645 Norfolk

\*20 years\n
Paul Bean
WM 1460 Hastings
Josephine Beranek
WM 1585 North Platte
Jim Dizonno
WM 1671 Papillion
Lucinda Jones
WM 1585 North Platte
Jodi Randall
WM 1460 Hastings
Angelina Reed
WM 4358 Omaha
Rhonda Shaner
WM 637 Lexington
Robert Vickery
WM 350 York
Manuelita Allen
WM 806 Las Cruces
Winnie Concha
WM 873 Taos
Lecitia Gutierrez
WM 549 Hobbs
Lynn Hidalgo
WM 611 Roswell
Rebecca Lucio
WM 906 Gallup

\*20 years\n
Velia Beristain
WM 806 Las Cruces
Joseph Duran
WM 3423 Santa Fe
Patricia Fejeran
WM 850 Albuquerque
Thomasita Hoskie
WM 906 Gallup
Henrietta Martinez
WM 826 Farmington
Michael Suazo
WM 850 Albuquerque

New Hampshire

\*20 years\n
Paul Forbes
WM 2046 Bedford
Margaret Lagace
WM 1749 Somersworth
Linda Maloof
WM 2055 Concord

\*25 years\n
Jeffrey Clocher
WM 2093 Utica
Kelly Colvin
LG 6738 Marcy
Maria Crane
WM 2135 Coblenskill
Kimberly Desautels
WM 1997 Latham
Allison Earls
WM 2019 Niagara Falls
Jennifer Gunn
WM 2326 Hornell
Marie Horn
WM 3332 Fulton
Michael Jackson
LG 6041 Sharron Springs
Candeas Lewis
WM 1993 Brockport
Gary Mcdonald
WM 5282 Greece
Rhonda Obriskie
WM 1810 Fishkill
Sue Porter
WM 2092 Ogdensburg

\*30 years\n
Karen Wilsey
WM 1238 Fayetteville
Lisa Bishop
WM 1385 Gastonia
Deborah Caron
WM 3289 West Jefferson
Willene Conner
WM 1217 Franklin
Sharon Fletcher
WM 1179 Arden
Robert Frye
WM 1849 Winston-Salem
Patricia Harless
WM 1290 Wilkesboro
Susan Owens
WM 1156 Mooresville
Linda Rich
WM 1321 Smithfield
Sonya Schumann
WM 1355 Morehead City
Bobby Watkins
WM 5298 Gastonia

North Carolina

\*30 years\n
Larry Payne
WM 19 Poplar Bluff
Linda Peacock
WM 338 Lamar
Carol Petesch
WM 250 Warsaw
Rita Richard
WM 1188 Bridgeton
Peggy Savage
WM 14 Lebanon
Danna Smith
WM 5477 Jefferson City
Gary Smith
WM 363 Marshall
Rogene Smith
WM 190 Kennett
Carolyn Sneadeger
WM 319 Raymore
Lynne Sweet
WM 29 Jefferson City
Shirley Turner
WM 32 Branson
Melissa Williams
WM 361 Webb City
Ronald Williams
WM 65 Sullivan

\*20 years\n
Eugenia Isaacs
WM 48 Monett
Barbara Johnson
WM 172 Washington
Cynthia Lamberson
WM 29 Jefferson City
Robertta Latschar
WM 914 Cassville
Julie Patterson
WM 234 Kansas City
Steven Patterson
WM 1120 Gladstone
Olegario Perez
LG 8677 Pineville
Denise Remington
WM 190 Cameron
Lori Richardson
WM 190 Kennett
Shelly Schwebach
WM 801 Maryville
Betty Shaw
WM 88 Mountain Grove
Toni Skinner
WM 2213 St. Louis
Amy Smith
WM 195 Excelsior Springs
Robert Son
WM 88 Mountain Grove
Daniel Steve
WM 801 Maryville
Joann Stewart
WM 338 Lamar
Sheila Tucker
WM 190 Kennett
Rena Vogel
WM 1014 Independence
Alana Wachman
WM 379 Quark
Charles Wiltner
LG 6865 Harrisonville
Baird Wareham
LG 6865 Harrisonville
Mary Wetherell
WM 59 Joplin
Frank Wilson
WM 1014 Independence
Dorcas Wolfe
WM 188 Blue Springs
Sheryl Woodard
WM 21 St. Robert
Carl Woods
WM 188 Cape Girardeau
Edna Wright Wheatley
WM 1188 Bridgeport

\*20 years\n
Montana

Shannon Cathel
WM 2455 Great Falls
Gloria Derosa
WM 2455 Great Falls
Brandon Lewis
WM 3259 Missoula
Peggy Rusnak
WM 2455 Great Falls
Deanna Sheldon
WM 2455 Great Falls

Nevada

Kevin Foster
HO 2085 Las Vegas

New Hampshire

Paul Forbes
WM 2046 Bedford
Margaret Lagace
WM 1749 Somersworth
Linda Maloof
WM 2055 Concord

New Mexico

Mary Garcia
WM 2924 Albuquerque
Linda Hamby
HO 8081 Albuquerque
Darlene Taylor
WM 806 Las Cruces

Christine Acosta
WM 5166 Deming

\*25 years\n
Manuelita Allen
WM 806 Las Cruces
Winnie Concha
WM 873 Taos
Lecitia Gutierrez
WM 549 Hobbs
Lynn Hidalgo
WM 611 Roswell
Rebecca Lucio
WM 906 Gallup

\*20 years\n
Velia Beristain
WM 806 Las Cruces
Joseph Duran
WM 3423 Santa Fe
Patricia Fejeran
WM 850 Albuquerque
Thomasita Hoskie
WM 906 Gallup
Henrietta Martinez
WM 826 Farmington
Michael Suazo
WM 850 Albuquerque

\*30 years\n
Karen Wilsey
WM 1238 Fayetteville
Lisa Bishop
WM 1385 Gastonia
Deborah Caron
WM 3289 West Jefferson
Willene Conner
WM 1217 Franklin
Sharon Fletcher
WM 1179 Arden
Robert Frye
WM 1849 Winston-Salem
Patricia Harless
WM 1290 Wilkesboro
Susan Owens
WM 1156 Mooresville
Linda Rich
WM 1321 Smithfield
Sonya Schumann
WM 1355 Morehead City
Bobby Watkins
WM 5298 Gastonia

\*20 years\n
Jeffrey Clocher
WM 2093 Utica
Kelly Colvin
LG 6738 Marcy
Maria Crane
WM 2135 Coblenskill
Kimberly Desautels
WM 1997 Latham
Allison Earls
WM 2019 Niagara Falls
Jennifer Gunn
WM 2326 Hornell
Marie Horn
WM 3332 Fulton
Michael Jackson
LG 6041 Sharron Springs
Candeas Lewis
WM 1993 Brockport
Gary Mcdonald
WM 5282 Greece
Rhonda Obriskie
WM 1810 Fishkill
Sue Porter
WM 2092 Ogdensburg

\*30 years\n
Jeffrey Clocher
WM 2093 Utica
Kelly Colvin
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Maria Crane
WM 2135 Coblenskill
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Allison Earls
WM 2019 Niagara Falls
Jennifer Gunn
WM 2326 Hornell
Marie Horn
WM 3332 Fulton
Michael Jackson
LG 6041 Sharron Springs
Candeas Lewis
WM 1993 Brockport
Gary Mcdonald
WM 5282 Greece
Rhonda Obriskie
WM 1810 Fishkill
Sue Porter
WM 2092 Ogdensburg
**Missouri—Pennsylvania**

- **25 years**
  - John Wilmouth
  - Robert Valentine
  - North Dakota

- **20 years**
  - Tamara Adams
  - Oklahoma

- **20 years**
  - Natalie Abram
  - Natalie Abram
  - Oklahoma

- **20 years**
  - Raymond Aguilar
  - Pennsylvania

“*If you want a successful business, your people must feel that you are working for them—not that they are working for you.*

**Sam Walton**
Last year, Kathy Jewell took on the ZP Challenge to lose weight. She lost 30 pounds and was featured on ZPChallenge.com. More importantly, she says, it “took me back to my roots of eating fresh foods.”

Kathy grew up on a farm and now grows many of her own vegetables and greens. She relies on Walmart for what she can’t grow. “Living in Alaska, I struggled to find fresh stuff until Walmart came here,” she says.

Kathy also shares her love of food and cooking with her fellow associates. Throughout the year, teams of associates help her prepare for special events. At Thanksgiving, special attention is given to all three shifts so all personnel can have a home-cooked dinner. The result: Associates feel more connected as a team, which puts them in better spirits to serve customers.
What Do You Do to Put a Smile on a Customer’s Face?

“The easiest way to get people to smile is to smile at them first.”
CELEBRATING 35 YEARS

“We’re back in the store I started out at. Twenty years later, many people still remember me.”

Carol Raeber, consumables department manager, grocery, Store 328, Waterloo, Ill.
Texas

**25 years**

Paula Aden
WM 808 Lake Jackson
Mary Helen Aldrete
WM 77 Taylor
Angie Alvarado
WM 458 Aransas Pass
Chris Banks
WM 651 Beaumont
Josie Bishop
WM 3391 Schertz
Allen Bodin
WM 5116 La Porte
Judith Carrano
WM 147 Denison
Maryalice Chavez
WM 964 El Paso
Michelle Cuffee
WM 939 Waco
Jose Duarte
WM 5518 Laredo
Eric Duckett
WM 768 Katy
Todd Duncan
WM 226 Atlanta
Linda Edwards
WM 523 Carthage
Urbano Estrada
LM 6012 Plainview
Evander Farr
WM 1053 Garland
Gloria Flores
WM 397 McAllen
Ronald Gossett
LG 7900 Sealy
Howard Harris
WM 1279 Houston
Helmer Hernandez
WM 452 McAllen
Jessie Hernandez
WM 601 San Angelo
Tully Hill
WM 529 La Marque
Rosa Hogan
WM 813 Brownwood
Nancy Hoover
WM 6459 Harker Heights
Gabriele Iwie
WM 1073 Lampasas
Shawn Johnson
WM 438 Breckenridge
Karen Jones
WM 772 Houston
Patti Kirksey
WM 3213 The Woodlands
Bertha Konvicka
WM 437 Sealy
Gail Leal
WM 1249 San Angelo
Eleanor Lee
WM 228 Cleburne
Karla Linebaugh
WM 516 Gun Barrel City
Angie Lowery
WM 610 Stephenville
Katy Luckow
WM 972 Lake Worth
Candy Lutton
WM 1046 Tyler
Odell Magee
LG 7006 Fort Worth
Deborah Mayo
WM 364 Center
Ester Metcalf
WM 437 Sealy
Merline Miller
WM 1249 San Angelo
Antoney Morrison
WM 180 Jacksonville
Billy Myers
WM 443 Hondo
Inocencia Neria
WM 464 Corpus Christi
Stephen Nickerson
WM 1044 Tyler
Carlos Ortiz
WM 5493 Brownsville
Nicetas Perez
WM 1409 Houston
Pamela Perry
WM 1254 Bellmead
Lisa Prater
WM 808 Lake Jackson
Josephine Pulido
WM 846 La Grange
Gladys Ramirez
WM 2883 Plano
Mary Reed
WM 626 Seminole
Patricia Reed
WM 1257 Stamford
Hattie Sims
WM 236 Crockett
Mariano Soto
WM 1185 Austin
Melissa Stafford
HO 9788 Houston
Vickie Stroud
LG 6086 Sanger
Rebecca Struck
WM 3297 Houston
Irma Tallabas
WM 395 Mineola
Maricela Torres
WM 601 San Angelo
Rachel Torres
WM 5290 San Antonio
Victoria Torres
WM 470 Corpus Christi

Ruben Trejo
WM 964 El Paso
Diana Wayne
WM 572 Kilgore
Dennis Whatley
WM 918 Marshall
Shannon Wiley
WM 3298 Kemah
Susan Zatopek
WM 303 Columbus
Leticia Zavala
WM 1296 San Benito

**20 years**

Sandra Abendroth
WM 4312 Franklin
Leticia Aguirre
WM 2086 Plainview
Josefina Alonso
WM 395 Mission
Cheryl Barnes
WM 753 Amarillo
Joseph Bearden
LG 6033 Temple
Ronald Berry
WM 3569 Austin
Kristy Borrego
WM 5144 Converse
Nikki Bove
WM 148 Paris
Michele Bowling
WM 808 Lake Jackson
Teresa Brannam
WM 1249 San Angelo
Alfredo Bustamante
WM 447 Del Rio
Nora Camacho
LG 6083 El Paso
Linda Caudill
WM 371 Granbury
Teresa Chambers
WM 251 Mineola
Yvonne Chavarria
WM 524 Kenedy
David Cox
LG 6016 New Braunfels
Marvel Cruz
WM 442 Kingsville
Criselda Cuellar
WM 1296 San Benito
Marta De La Rosa
WM 4105 El Paso
Carrozo Springs
Connie De Paul
WM 400 Conroe
Rachel Downes
WM 5389 Waco
Gary Dreesen
LG 6868 Sanger
Laurie Dunn
WM 781 Marble Falls
Willie Easley
WM 260 Waxahachie
Rogerio Enriquez
LG 6012 Plainview
Jose Antonio Escobar
WM 1041 Weslaco
Gabriela Evans
WM 3136 Horizon City
Ward Evans
WM 4131 San Antonio
James Friedrich
WM 330 Victoria
Rocky Gambill
WM 345 Palestine
Felix Garcia
WM 4299 Lubbock
Patricia Garcia
WM 463 Beeville
Mark Garza
WM 2769 San Antonio
John George
WM 536 Abilene
Katha Glowski
WM 3045 Tomball
Josephine Goble
WM 1198 San Antonio
Tomasita Gonzalez
WM 554 Laredo
Francisco Gracia
WM 5416 Arlington
John Hall
WM 371 Granbury
Carlton Harris
WM 163 Nacogdoches
Glenn Havard
WM 3381 Sweetwater
Celeste Hess
WM 2354 Abilene
Mark Hosang
HO 8088 New Braunfels
Ruth Howe
WM 181 New Boston
Karen Hubbard
WM 220 Burleson
Lewis Jarvis
LG 6083 Temple
Felicius Johnson
WM 1435 Fort Worth
Ronald Johnson
LG 6083 Temple
Jme Kitchens
WM 872 Pearlland
Tonya Lane
WM 148 Paris
Donald Lawler
WM 3225 Rowlett
Javier Lobato
WM 260 Waxahachie
Shirley Logan
WM 412 Athens
Gracelda Lopez
WM 3106 San Antonio
Melanie Lopez
WM 2612 El Paso
Delia Lumbra
WM 595 Harlingen
Terrie Lumpkins
WM 442 Kingsville
Tommy Machado
WM 404 San Marcos
Danny Martinez
WM 535 Abilene
Patricia Martinez
WM 2612 El Paso
Lavada Mc Culloch
WM 808 Lake Jackson
Reynaldo Mendoza
WM 1837 Humble
Marina Mejivar
WM 546 Richmond
Joann Mercado
WM 1235 San Antonio
Mark Milanovich
WM 781 Marble Falls
Carmen Minjarez
WM 927 Plainview
Joann Morse
WM 951 Hempstead
Scenhinta Mosley
WM 1044 Tyler
Lilian Mueller
WM 400 Conroe
Mattie Newell
WM 1254 Bellmead
Samuel Nonemaker
LG 6016 New Braunfels
John Oroscos
HO 9951 Corpus Christi
Pamela Pearson
WM 3594 Portego
David Pepper
WM 8071
Ronald Peeler
WM 8071 North Richland Hills
Debbie Pinto
WM 5191 Forney
Kevin Rainey
WM 1303 Georgetown
Rosario Ramirez
WM 461 Eagle Pass
Olga Ramos
WM 512 El Paso
Carlos Reyes
WM 701 Tomball
Guadalupe Rodriguez
WM 1296 San Benito
Diana Romero
WM 535 Abilene
Chadd Rowley
WM 1253 Austin
Brenda Salas
WM 4163 Cedar Park
<table>
<thead>
<tr>
<th>State</th>
<th>Anniversary Years</th>
<th>Names</th>
</tr>
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<tbody>
<tr>
<td><strong>Virginia</strong></td>
<td>25 years</td>
<td>Debra Blevins, Betty Branch, Wanda Cervantes, Helen Clark, Kathy Clarke, Barbara Copeman, Frances Crews, Linda Dillman, Leesa Gossapel, Penny Harvey, Jarra Johnson, Gary Kelley, Diane Langley, Susan Long, Sandra Magregor, Roderic Phil, Michele Salyer, Judy Shupe, Michael Shaiva, Douglas Simmons, Nancy Stoots, Sonya Williams Perkins, Cynthia Ausburne, Fredrica Boormah, Timothy Browning, Norvie De Leon, Mary Erickson, Cletelous Felmy, Melissa Fowler, Leisa Holsapple, Barbara Hammond, Sara Jolliff, Audra Lam, Travis Lee, Sally Matamoros, Joel Miller, Dorothy Miller, Stephanie Miller, Debra Mosley, Mary Onoell, Charlene Parker, Howard Rawlins, Sandra Rill, Edna Roane, Jamie Sharer, Allen Simpkins, Dennis Steward, Fatimah Sutton, Arzalea Tate, Tuy Phuong Tran</td>
</tr>
<tr>
<td><strong>Washington</strong></td>
<td>20 years</td>
<td>Roger Allie, Janiel Burton, James Flannery, Theresa Fortenbury, Annie Hallett, Nancy Hart, Janis Lecaire, Lyudmila Lipshts, Colleen Murphy, Susan Nilles, Amanda Pennington, Robert Roach, Ryder Robbins, Gary Smith, Tamee Swager, Monica Terrazas, Erma Torres</td>
</tr>
<tr>
<td><strong>Wisconsin</strong></td>
<td>30 years</td>
<td>Marcia Gort, Diane Sanders, Kathleen Andrews, Roberta Boeck, Kim Koenig, Ginny Marquardt, Gail Petranek, Gloria Schwartlow, Ryder Robbins, Gary Smith, Tamee Swager, Monica Terrazas, Erma Torres, Bruce Bergmann, Wayne Robson, Michael Smetana, Gordon Smith, Victor Stapleton, Rocky Thompson, Steven Vogel, Barbara Weber, Karen Works</td>
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</tbody>
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**We Are Walmart / Anniversaries / Texas—Wyoming**

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<thead>
<tr>
<th>State</th>
<th>Anniversary Years</th>
<th>Names</th>
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</thead>
</table>
New Year, New YBM

The Year Beginning Meeting (YBM) started small and grew into a global idea.

The first Year Beginning Meetings were actually called Year End Meetings. Started in the 1960s, they were small gatherings where a group of managers would rent a trailer at Bull Shoals Lake in Northern Arkansas to fish and talk business.

By 1972, associates who had been with Walmart five or more years were given service awards at the meeting.

In 1984, Year End Meetings moved to Little Rock, Ark., and, in 1988, expanded to a second site in Nashville, Tenn.

In 1993, the name change became official, and the Walmart U.S. Year Beginning Meeting has been happening ever since. Today, other Walmart business units, like Walmart Canada, Walmart China, and Walmart de México y Centroamérica, have their own YBMs.
Why Walmart?
I was looking to better my life and had never held a job. Walmart gave me a great support system. When people around me believed in me, it made me a more positive person.

My Next Goal
I’d like to work for the Home Office, maybe in HR. I want to work more closely with associates since I’ve developed people skills here.

My Proudest Moment
Since I’ve taken over the Auto Care Center, the associates have an improved work ethic. It’s a better environment. I feel like I rub off on the associates I come into contact with.

The Benefit of Working for Walmart
I never thought I would get this far in my life from where I was. I love coming to work every day. Not a lot of people can say that about their jobs.

MY CAREER HIGHLIGHTS
Shelby Thompson,
Auto Care Center manager,
Store 2539,
Spokane Valley, Wash.
Five-year associate

2011
Temporary cashier

2013
Promoted to customer service manager

2014
Promoted to automotive department manager

2015
Promoted to Auto Care Center manager
World of Bread
In an average month, Walmart sells 1.2 billion slices of packaged bread. Laid end to end, that’s enough bread to circle the Earth more than three times.

Checkout

Now That’s Fresh
The key to a delicious sandwich? The freshest bread. So when you bring home packaged bread, help it stay fresh longer by storing it at room temperature and keeping it away from moisture. For more tips on keeping other items fresh, turn the page.
Top Secrets for Keeping Food Fresh

Do the dates on packaged foods really tell us what’s fresh and what’s about to expire?

Fresh packaged foods typically come with a date attached. But what does it mean? Walmart is making it easier to understand by printing “best if used by” on packaged Private Brand items. “These [dates] help, but they’re not hard and fast,” Jayne says, because food doesn’t automatically go bad on the day of expiration. Here are her suggestions for five popular items.

**Milk**
Typically, milk lasts a week after the sell-by date. If it smells, toss it. **Where to keep it:** Store it in the main body of the refrigerator where temperatures are coolest.

**Keep it safe!**
Any raw meat—and uncooked eggs, too—should be kept below all fresh and ready-to-eat food to avoid contamination.

Insights from Jayne Lipe, senior food safety and health manager, Home Office
Lunch Meat
Once opened, packaged lunch meat should be eaten within three to five days.
Where to keep it: Place it in the main body of the refrigerator in an airtight container.

Leafy Greens (Lettuce, Spinach)
Discard leaves that have turned dark green. Keep leafy greens away from moisture.
Where to keep them: Put them in the crisper drawer. It has a higher humidity setting than the rest of the fridge.

Eat Safely
Visit walmartworld.com/FoodSafety to test your food safety knowledge and print a food safety chart for your fridge.
Cheese, Please

Score big during March get-togethers with these three recipes from BelGioioso®, the top-selling brand of fresh mozzarella at Walmart.
Pizza Margherita

**Prep time:** 15 minutes  
**Cook time:** 10 minutes

- 1 prepared pizza dough
- 1⅓ tsp olive oil, divided
- ½ cup prepared tomato sauce
- 8 oz BelGioioso Fresh Mozzarella cheese, sliced
- 6 fresh basil leaves, chopped
- ½ tsp salt

Heat oven to 425 F. Place pizza dough on lightly oiled pan. Top crust with tomato sauce, slices of mozzarella, chopped basil, salt, and remaining olive oil. Bake for 12 to 15 minutes or until top and bottom of crust are browned. Cut into wedges and serve immediately.

Makes 4 servings. Per serving (1 slice): 352 calories, 15 g fat (7 g saturated fat), 40 mg cholesterol, 1,001 mg sodium, 37 g carbohydrate, 1.5 g fiber, 17 g protein

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Breaded Fresh Mozzarella

**Prep time:** 15 minutes  
**Cook time:** 10 minutes

- 16 oz BelGioioso Fresh Mozzarella cheese, sliced into ¼-inch slices
- 1 cup flour
- 2 eggs, whisked
- 1 cup plain breadcrumbs
- Peanut oil, just enough to cover bottom of pan
- Marinara sauce or freshly chopped tomatoes, optional

Dip slices of mozzarella in flour, and then egg, and repeat. Then completely coat cheese slices with breadcrumbs. Heat peanut oil in pan and fry breaded cheese, turning until cheese is warm and coating is browned. Serve with warm marinara sauce or freshly chopped tomatoes, if desired.

Makes 8 servings. Per serving (2 slices): 328 calories, 19 g fat (8 g saturated fat), 85 mg cholesterol, 287 mg sodium, 22 g carbohydrate, 1 g fiber, 15 g protein

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Grilled Flatbread Salad

**Total time:** 10 minutes

- 5 oz mixed baby salad greens
- ⅓ cup chopped mixed fresh herbs (like basil, mint, parsley, and tarragon)
- ⅔ cup scallions, thinly sliced
- 2 tsp fresh lemon juice
- 1 tsp Dijon mustard
- 2 tbsp extra-virgin olive oil
- Kosher salt and ground black pepper, to taste
- 12 oz prepared grilled flatbread
- 8 oz BelGioioso Fresh Mozzarella Pearls cheese, drained
- Oven-roasted tomatoes, slivered, optional

1. Combine salad greens, chopped herbs, and scallions; set aside.
2. For dressing, combine lemon juice, mustard, and olive oil. Toss salad mixture with dressing. Season salad with salt and pepper.
3. For each serving, cut one grilled flatbread into quarters. Plate the pieces, spoke-fashion, leaving plate center clear. Add 1 cup salad to center of plate; top with BelGioioso Fresh Mozzarella Pearls and tomatoes, if desired.

Makes 6 servings. Per serving:
- 320 calories, 12 g fat (5 g saturated fat), 27 mg cholesterol, 542 mg sodium, 38 g carbohydrate, 3 g fiber, 14 g protein

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Keep It Fresh

Store fresh mozzarella in its own liquid to improve freshness, especially if you’ll be keeping it for more than two days, says Jayne Lipe, senior food safety and health manager, Home Office.
Wing Mania

Jamaican Jerk

Hawaiian Pineapple

Hawaiian Pineapple

Sticky Sesame

Sticky Sesame

Sticky Sesame

Lime Margarita

Keep Chicken Fresh
Cook and eat chicken within one to two days of purchase for maximum freshness and flavor. You can freeze chicken for up to nine months. When ready to use, thaw it in the fridge.
Earlier this year on Walmartworld.com, associates voted for their favorite wing flavors. Here are all of the contenders—and the winner: Sweet Southern Barbecue. Enjoy it during this month’s college basketball tournament! You can find all eight recipes at walmartworld.com/WingMania.

**Walmart Customers Love Their Wings**

- Walmart sells roughly 2 billion fresh chicken wings every year.
- Between the Deli hot case, fresh wings, and frozen wings, Walmart sold more than 11 million pounds of wings from mid-March to mid-April last year.
- Eleven million pounds of wings is enough to cover 650 NCAA regulation basketball courts.

**We have a winner!**

Sweet Southern Barbecue
Eggs-tra Easy Craft
This simple, mess-free craft will delight kids (and adults).

Supplies
- One dozen eggs, hard-boiled or plastic
- Black Sharpie marker
- White card stock
- Pencil
- Scissors
- Pink marker
- Elmer’s Craft Bond Glue Spots (smallest size)
- White craft pom-poms

Prep your eggs.
Using hard-boiled eggs? You can dye them first with Paas Easter Egg Dye (available in stores) for a more colorful bunny, or leave them white.

Make a bunny face.
With a black Sharpie, draw bunny eyes, a nose, and a mouth on one side of the egg.

Create ears and feet.
Using the template at walmartworld.com/Bunny, trace two ears and two feet on white card stock and cut them out.
Add the details.
Color the inner part of each ear pink. Add two lines on each foot with the black Sharpie to create toes.

Attach the ears and feet.
Use glue spots to attach the ears to the top back of the egg, behind the face. Attach the feet to the bottom of the egg.

Give bunny a tail.
Use glue spots to attach a white pom-pom to the lower back of the egg. The egg should stand on its own with the pom-pom and feet as a base.

Heather Risenhoover, co-manager, food, Store 5260, Rogers, Ark., here with her daughter, Adrianna, age 9, says the craft was “fun and cute, too.”
Fans would be surprised to know that …
I do my own gardening.

My advice to nervous singers …
Is to go out there and sing your heart out.

My favorite gospel song to sing and listen to …
Is “Walk Around Heaven All Day.”

The jazz artist who most inspires me is …
Nina Simone.

The person in my life who’s inspired me the most is …
My mother. She was a great role model, and I get my strength from her.

My drive to keep working after so much success …
Comes from my spirit! I want to show that you can accomplish new goals at any age.

If I could perform with anyone, living or dead, …
It would be Bob Marley, because he was an amazing artist, and his work was authentic and so pure.

Patti Says

Celebrity Q&A

Patti LaBelle

Singer, author, and actress Patti LaBelle is also known for her sensational Sweet Potato Pie, available at Walmart. Recently, Patti introduced two new cakes to her Good Life brand (see her Vanilla Pound Cake above). Here, Patti answers an associate’s question, talks about her favorite music, and shares what inspires her to keep working.

What is your reaction to the popularity of your desserts?
I prayed that they would have the impact that they’re having, so I’m very pleased and very happy! And I know I’m blessed.

Learn more about Patti’s cakes and pies at walmart.com/Patti.
What Song Inspires You?

These sports-fan associates share the songs that motivate them to do their best, cheer on their favorite teams, and work together.

““My favorite inspirational music is alternative music, especially Slipknot. It’s a good way to start my day, and it helps me get competitive for when I play Call of Duty: Black Ops III. I’m pretty good at it.”

Chelsea Barnett, department manager, furniture, Store 1372, Raleigh, N.C.

“‘We’re huge Broncos fans, so for the past 30-plus years, when the Broncos play, we play Queen at my house. At kickoff, we always have ‘We Will Rock You’ cued up. We play it until the walls are shaking. When we win, we play ‘Another One Bites the Dust.’ And when we win the big game, we play ‘We Are the Champions.’”

Tamie Arnell-Powells, personnel coordinator, Store 1273, Fountain, Colo.

“‘I’m a football fan, but my favorite sports song is more of a baseball song: ‘Glory Days’ by Bruce Springsteen. They play it at Broncos games when something good happens. That feeling translates to my work at Walmart. It inspires a teamwork mentality, helping me work with other associates to get the job done.”

Amy Bailey, CAP 1 associate, Store 1492, Aurora, Colo.

Easter Quiz

Familiar with the abundance of historical Easter traditions? Take our quiz below!

1. Easter falls on the _____ after the first full moon following the first day of spring.
   a. Second Sunday
   b. Third Sunday
   c. First Sunday

2. More than _____ people are expected to attend the White House Easter Egg Roll this year.
   a. 1,000
   b. 35,000
   c. 70,000

3. _____ became an Easter tradition during the Middle Ages when Christians ate them as a treat after fasting for Lent.
   a. Jelly beans
   b. Eggs
   c. Chocolate bunnies

4. The popular Irving Berlin song “Easter Parade” was set to the tune of his earlier work, _____.
   a. “Smile and Show Your Dimple”
   b. “Cheek to Cheek”
   c. “Blue Skies”

Get the answers at walmartworld.com/Easter.
WHEN I MET HIM: It was at a department managers’ meeting in Bentonville in early 1992. I was a lawn and garden department manager and had been invited to represent my district. The meeting took place about one month before he passed away. Sam arrived in a wheelchair. He was in pain and didn’t stay long, but he still spent time greeting and talking with associates. His dedication to associates and the company makes me proud to be a Walmart associate.

PUTTING IT TO USE: Sam’s visit made such an impression that I have chosen to dedicate 25 years of service to this great company. By showing up at the department managers’ meeting, even when he was so ill, he proved how important associates were to him. As a result of that day, I decided to move into personnel so that I could show my passion for taking care of associates. As a market assistant today, I enjoy and take pride in serving associates because of what Sam taught me.
The **Fresh Award**, new this year, celebrates amazing accomplishments in Fresh. Here’s who won!

**Chad Armstrong**
Store Manager, Store 4189, Helena, Ala.
- Grew fresh sales by 8.3 percent
- Serves as a mentor to new managers
- Led Fresh training for the entire market throughout the year
- Developed his own Fresh team so well that he can leave his store to train others

**Douglas Yeakey**
Store Manager, Store 3795, North Bergen, N.J.
- Grew produce comp sales by 10.5 percent
- Has tailored his assortment to meet customer demand
- Department always looks clean and inviting, with abundant high-quality produce

Congratulations to all of this year’s winners and their teams!

**Leadership Award**
Darren Carithers, Vice President, Central Operations—Execution & Communications

**Market Manager of the Year**
Annamarie Diamond, Market 537, Little Rock, Ark.

**Division 1 Store of the Year**
Store 2321, Kailua-Kona, Hawaii
Manager: John Yates

**Helen R. Walton Excellence in Community Leadership Award**
Neighborhood Market: Store 2395, Tulsa, Okla.
Manager: Robert Cannon (accepted by Market Manager Matt Miller)

**Helen R. Walton Excellence in Community Leadership Award**
Supercenter: Store 4064, Virginia Beach, Va.
Manager: Janis Gamester

**Supercenter of the Year**
Store 3402, Stockbridge, Ga.
Manager: Demetrius Jackson

**Neighborhood Market of the Year**
Store 5643, Oxnard, Calif.
Manager: Paul Fode
Vote for Smiley!
Associates offering great customer service can earn Happy to Help pins. How they look is up to you! Pick your favorites at walmartone.com/smiley.